

DEFERRED COMPENSATION PLAN LIST OF PROVIDER COMPANIES

This list is not inclusive of all sales representatives eligible to provide investment services for the State of North Dakota Deferred Compensation Plan. A sales representative, with any of the listed Provider Companies, who is licensed by the North Dakota State Securities Commissioner or the North Dakota State Insurance Commissioner or both, is eligible to provide investment services under the plan. This list is updated quarterly.

PROVIDER COMPANY

NDPERS Deferred Compensation Companion Plan
(Serviced by TIAA-CREF)

HOME OFFICE

730 Third Ave
New York, NY 10017

Companion Plan National Contact Center
(800-842-2252) account changes, updates, distributions, etc.

Minneapolis Office
(800-877-6602) to contact an individual consultant

PROVIDER COMPANY

SALES REPRESENTATIVE

CONTACT ADDRESS

HOME OFFICE

VALIC

Calvin Fleischer
(701) 355-9160
(800) 448-2542 Ext 5141

919 S 7th St Ste 307
Kirkwood Office Tower
Bismarck, ND 58504

Gary Mellard
Vice President
of Group Relations
VALIC

Mike Simonich
(218) 284-3500

1914 Centre Square
Moorhead, MN 56560

Retirement Services
13180 Metcalf Ste 240
Overland Park KS
66213
(913) 402-5005

Teresa Bernstein
(701) 361-0847

1884 6th St W
West Fargo, ND 58078

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
American Trust Center	Thomas Gunderson Jr. (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 th St Bismarck, ND 58501	Thecla Ohlhauser American Trust Center 320 N 4 th St Bismarck, ND 58501 (701) 355-4823 (800) 279-6016
	Wayne A. Muehler (701) 255-6832	Investment Center 320 N 4 th St Bismarck, ND 58501	
	Perry Bohl (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 th St Bismarck, ND 58501	
	James Braun (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 th St Bismarck, ND 58501	
	Randall Quale (701) 842-4244	Investment Center PO Box 607 Watford City, ND 58854	
	Brian Johnson (701) 572-3246	Investment Center PO Box 1088 Williston, ND 58802	
	Ron Schmidt (701) 483-1100	Investment Center 683 State Ave Ste H Dickinson, ND 58601	
	Jay Panzer (701) 746-6010	Investment Center 1697 S 42 nd St Grand Forks, ND 58201	
	Alan Vandelinder (701) 839-3004 (800) 776-2152	Investment Center PO Box 1516 Minot, ND 58702	
	Julie Hinsz (701) 250-3248	Investment Center 212 N 4 th St Bismarck, ND 58501	
Donald W. Dyk (701) 523-5749 (800) 347-5696	Investment Center PO Box 103 Bowman, ND 58623		
Tom Glandt (701) 845-4623	Investment Center 240 NW 3 rd St Valley City, ND 58072		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
American Trust Center	Claudia MacKenzie (701) 251-2065	Investment Center PO Box 1438 Jamestown, ND 58402	
	Trevor Leidy (701) 463-2387	Investment Center PO Box 986 Garrison, ND 58540	
	Sheldon Babeck (701) 355-4585	Investment Center 3201 Weiss Ave Bismarck, ND 58503	
	Michael Bindas (701) 775-8666	Investment Center 3001A 32 nd Ave S Ste 2A Grand Forks, ND 58201	
	Casey Hande (701) 523-4949	Investment Center PO Box 117 Bowman, ND 58623	
	Tasha Gartner (701) 456-3390	Investment Center 46 1 st St W Dickinson, ND 58601	
	Todd Olson (701) 364-9659	Investment Center 2280 4 th St S Fargo, ND 58104	
	Chad Gilchrist (701) 250-5126 (800) 648-2423	Gilchrist & Fettig Financial 1929 N Washington St Bismarck, ND 58501	
	James Fettig (701) 250-5126 (800) 648-2423	Gilchrist & Fettig Financial 1929 N Washington St Bismarck, ND 58501	
	Darin Bohl (701) 228-2771	Investment Center PO Box 327 Bottineau, ND 58318	
	Dream O'Brien (701) 456-3390	Investment Center 46 1 st St W Dickinson, ND 58601	
	Mark Schadewald (701) 775-8666 (888) 855-4560	Investment Center 3001A 32 nd Ave S Ste 2A Grand Forks, ND 58201	

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
AXA Equitable Life Insurance Co.	Matthew B. Puetz, CLU (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	Dolores Moore AXA Equitable Life Insurance Co.
	Cy Puetz (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	1290 Avenue of the Americas 14 th Floor
	Dave Falk (701) 252-4311	PO Box 1667 Jamestown, ND 58402	New York, NY 10104 (212) 314-4058
	Gary E. Berube (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Mark A. Bibelheimer (701) 297-4624	1131 Westrac Dr Fargo, ND 58103	
	Arnold L. Ellingson, CLU (701) 237-9422	3223 32 nd Ave SW Ste 202 Fargo, ND 58103-6278	
	Robert C. Johnson, CLU, ChFC (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Farrel Carlson (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Larry Souther (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Bruce Ellison (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Doug Buehler (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Bradley Novak (701) 282-2828	4145 53 rd St S Fargo, ND 58104	
	Jeffrey Grewe (701) 237-9422	3223 32 nd Ave SW Ste 202 Fargo, ND 58103	
Cynthia Fason (701) 237-9422	3223 32 nd Ave SW Ste 202 Fargo, ND 58103		
Bank of ND	Donna Frey (701) 328-5617	PO Box 5509 Bismarck, ND 58502	PO Box 5509 Bismarck, ND 58502

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Bruce Ostrum (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	Hartford Life Ins Co PO Box 1583 Hartford, CT 06144-1583 (860) 843-9405
	Terry Lorenz (701) 572-8765	Edward Jones PO Box 2657 Williston, ND 58802-2657	
	Bob Gregoire (701) 258-9888	Wachovia Securiites 418 E Broadway, Suite 7 Bismarck, ND 58501	
	Ronald L. Keney (701) 323-9078 (888) 360-9393	Edward Jones 400 E Broadway, Suite 105 Bismarck, ND 58501	
	Ingrid L. Schneider (701) 258-9888	Wachovia Securities 418 E Broadway, Suite 7 Bismarck, ND 58501	
	Irvin A. Smith III (701) 258-9888	Wachovia Securities 418 E Broadway, Suite 7 Bismarck, ND 58501	
	Robert J. Albrecht (701) 258-2459 (800) 456-0239	Edward Jones 201 E Broadway Bismarck, ND 58501	
	Larry W. Warren (701) 222-3268 (800) 333-4052	Warren, Benning & Glass Financial Services 931 S Washington St Bismarck, ND 58504	
	Marlin Peterson (701) 255-2928 (800) 735-8157	Edward Jones 109 E Century Ave Bismarck, ND 58501	
	Terry Millner (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	
	Dan Geffre (701) 237-9567	Edward Jones 1300 Gateway Dr Fargo, ND 58103	
Jerry Chapweske (701) 232-4325 (800) 322-3501	Edward Jones 1401 32nd Street S Fargo, ND 58106		
Claudia Mackenzie (701) 251-2065	Investment Center PO Box 1438 Jamestown, ND 58402		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Brian W. Johnson (701) 572-3246	Investment Center PO Box 1088 Williston, ND 58801	
	Ronald Schmidt (701) 483-1100	Investment Center 683 State Ave Ste H Dickinson, ND 58601-4644	
	Michael Smyth (701) 252-4269	Edward Jones 801 1 st Ave S Jamestown, ND 58401	
	Dean C. Rubbelke (701) 839-7932 (800) 524-0259	Edward Jones 201 S Main Street Ste 101 Minot, ND 58701-0187	
	Tom F. Engelhardt (701) 222-4802 (888) 733-8663	Edward Jones 301 E Front Ave Ste 104 Bismarck, ND 58504	
	Thomas Nagel (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	
	Douglas W. Crosby (701) 774-0653 (800) 366-0653	Asset Advisors, Inc. PO Box 2538 Williston, ND 58802-2538	
	Maye Jones (701) 838-0142 (888) 838-5837	Edward Jones Slumberland Plaza 305 20 th Ave SW Ste 3 Minot, ND 58701-6920	
	William O. Haug (701) 746-1365 (800) 437-5389	Stifel Nicolaus & Co. Inc. 2617 S Columbia Rd Ste 2 Grand Forks, ND 58201	
	Tim Glass (701) 222-3268	Warren, Benning & Glass Financial Services 931 S Washington St Bismarck, ND 58504	
Donald W. Dyk (701) 523-5749 (800) 347-5696	Investment Center PO Box 103 Bowman, ND 58623		
Chad Gilchrist (701) 250-5126 (800) 648-2423	Gilchrist & Fettig Financial 1929 N Washington St Bismarck, ND 58501		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	James R. Sott (701) 265-4619	Premier Financial Services Inc. 210 Division Ave Box 170 Cavalier, ND 58220	
	James J. Kienast (701) 662-8806	First Financial Center P.O. Box 583 Devils Lake, ND 58301	
	Jason D. Dockter (701) 258-9848	Fronteer Personnel Services 4007 State St Bismarck, ND 58503	
	Darin Peterson (701) 252-3720 (877) 252-3720	FSC Securities Corporation Midwest Financial Services 300 2 nd Ave NE Ste 207 Jamestown, ND 58401	
	Wayne Papke (701) 222-7568	Smith Barney 232 W Century Ave Bismarck, ND 5850	
	Randall A. Quale (701) 842-4244	Investment Center PO Box 607 Watford City, ND 58854	
	Troy M. Nelson (701) 255-1196 (888) 746-1196	Edward Jones 1701 Burnt Boat Dr Bismarck, ND 58501	
	Douglas E. Taylor (701) 774-3710 (800) 233-2383	LPL Financial Services PO Box 1566 Williston ND 58802-1566	
	Kevin D. Flaagan (701) 873-2273	PO Box 905 Beulah ND 58523	
	Kirk Pandolfo (701) 223-0135 (800) 541-9851	Smith Barney 232 W Century Ave Bismarck, ND 58501	
	Wayne A. Muehler (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 TH St Bismarck, ND 58501	
	Thomas Gunderson Jr. (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 th St Bismarck, ND 58501	
L. Duane Larson (701) 228-2771 (800) 500-2771	Investment Center PO Box 327 Bottineau, ND 58318-0327		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Allen K. Olson (701) 324-2279	Investment Center PO Box 36 Harvey, ND 58341	
	Loren Japel (701) 255-2735 (800) 767-3634	New York Life PO Box 1053 1101 E Front Ave Bismarck, ND 58501	
	Thomas W. Reule (701) 662-7555	Edward Jones 314 4 th Ave Devils Lake, ND 58301	
	Dan Duhamel (701) 663-9947	Eagle One Investments LLC PO Box 485 Mandan, ND 58554-0485	
	Kirk P. Heim (701) 252-1151 (888) 252-1770	Edward Jones 312 2 nd Ave SW Ste 103 Jamestown, ND 58401	
	Greg Tschetter (701) 838-5879 (877) 240-0342	Edward Jones 1000 31 st Ave SW Ste B Minot, ND 58701	
	Kim Beckman (701) 222-4411 (866) 793-8594	Dougherty & Company LLC PO Box 2157 Bismarck, ND 58502-2157	
	Brenda J. Cook (701) 838-0032	Edward Jones PO Box 2167 Minot, ND 58702	
	Alan Vandelinder (701) 839-3004 (800) 776-2152	Investment Center PO Box 1516 Minot, ND 58702	
	James Braun (701) 255-6832 (800) 279-6016	Investment Center 320 N 4 th St Bismarck, ND 58501	
Scott Roche (701) 775-8666	Investment Center 3001A 32 nd Ave S Ste 2A Grand Forks, ND 58201		
Kelly Hayhurst (701) 852-6200 (866) 455-6200	Raymond James Financial 1111 31 st Ave SW Ste D Minot, ND 58701		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Kevin Eggermont (701) 845-3600	Edward Jones 149 N Central Ave Ste 1 Valley City, ND 58072-2956	
	Dana Rudnick (701) 255-1412	AIG Advisor Group 1830 E Century Ave Ste 3 Bismarck, ND 58501	
	Jane Reede (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck ND 58502-9955	
	Jim Sanders (701) 237-3453	Century Financial Advisors Inc. PO Box 9056 Fargo, ND 58103	
	Dave Fitterer (701) 663-1121	Edward Jones 1310 E Main Ste B Mandan, ND 58554	
	Tammy Bender (701) 742-3552 (877) 518-6545	Edward Jones 412 Main Ave Oakes, ND 58474	
	Rick Kuhn (701) 663-6385	Edward Jones 100 W Main St Mandan, ND 58554	
	Dan Goodman (701) 335-2559	Premier Financial Services 2718 S Columbia Rd Grand Forks, ND 58201	
	Terri O'Clair (701) 222-1640	American Capital Investments 1900 Burnt Boat Dr Ste 102 Bismarck, ND 58503-0827	
	Kirk Baeth (701) 665-5010	Investment Center PO Box 1168 Devils Lake, ND 58301	
	Jay Panzer (701) 746-6010	Investment Center 1697 S 42 nd St Grand Forks, ND 58201	
	Jay Bleth (701) 225-0015	Edward Jones 623 State Ave Ste C Dickinson, ND 58601	
Michael J.B. Schaff (701) 667-5294	Schaff Tax & Financial Services PO Box 355 Mandan, ND 58554		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Jason Millner (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	
	John Adams (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	
	Jady Hoffner (701) 237-6187	HBW Insurance & Financial Services, Inc. 3509 Interstate Blvd S Ste D Fargo, ND 58103	
	Jason Sauer (701) 255-3688 (800) 811-7053	JS Financial Services 516 Colt Ave Bismarck, ND 58503	
	Eldon Erickson (701) 852-6200 (866) 455-6200	Raymond James Financial 1111 31 st Ave SW Ste D Minot, ND 58701	
	Graham Peterson (701) 255-4225 (800) 444-0579	Stifel Nicolaus & Co. Inc. PO Box 1238 Bismarck, ND 58502-9955	
	Darin Scherr (701) 838-2423	Edward Jones 1425 24 th Ave SW Minot, ND 58701	
	Ginger Quam (701) 839-6113	Edward Jones 1600 2 nd Ave SW Ste 28 Minot, ND 58701	
	Cassie Gylland (701) 235-9245	Edward Jones 3105 Broadway Ste 8 Fargo, ND 58102	
	Tom Glandt (701) 845-4623	Investment Center 240 NW 3 rd St Valley City, ND 58072	
Gary Sauve (701) 255-7887 Ext 303	Financial Planning Centers Network 1710 Burnt Boat Dr Ste 2 Bismarck ND 58503		
Brian Neuhardt (701) 663-8401	Securian Financial Advisors of ND, Inc. 4431 Memorial Hwy Mandan, ND 58554		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Brian Johnson (218) 643-8721	Bremer Bank 225 N 5 th St Breckenridge, MN 56520	
	Mark Kohlman (701) 852-5001	Edward Jones 726 20 th Ave SW Minot, ND 58701	
	Mark Schadewald (701) 775-8666 (888) 855-4560	Investment Center 3001A 32 nd Ave S Ste 2A Grand Forks, ND 58201	
	Rob Schaner (701) 223-7274 (877) 808-5588	Raymond James Financial Services 600 S 2 nd St Ste 200 Bismarck, ND 58504	
	James M. Lochow (701) 845-1660	James M. Lochow, CPA PC PO Box 725 Valley City, ND 58072-0725	
	Kenley Johnson (701) 775-7824	Edward Jones 117 N Washington St Grand Forks, ND 58203-3450	
	David Evenson (701) 746-6729 (888) 948-1690	Capital Resource Management LLC 3001 B 32 nd Ave S Grand Forks, ND 58201	
	Steve Pinnow (701) 839-2195 (877) 837-1600	First International Investments PO Box 1086 Minot, ND 58702	
	Roger Koski (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501	
	Mark D. Westgard (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501-4412	
	Loren Melvie (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501-4412	
	Craig Zavalney (701) 837-5678	Ameriprise Financial 2819 B S Broadway Minot, ND 58701	
Rex Huss (701) 746-5429	Ameriprise Financial 3425 S Washington St Ste A Grand Forks, ND 58201		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Leon Vetter (701) 483-5735	Ameriprise Financial 30 1st Ave East Dickinson, ND 58601	
	Beth Skedsvold (701) 577-4697	Ameriprise Financial 1135 2 ND Ave W Ste 201 Williston, ND 58801	
	Jason Kirchmeier (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501	
	Joel Bird (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501-4412	
	David Schlafman (701) 258-9735 (800) 411-7572	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501-4412	
	Mark Presteng (701) 352-1217 (800) 776-1218	Ameriprise Financial 35 W 9 th St Grafton, ND 58237	
	Thomas E. Boerger (701) 252-1271	Ameriprise Financial PO Box 1966 Jamestown, ND 58402	
	Bruce Christenson (701) 837-9226	Ameriprise Financial 1111 31 st Ave SW Ste A Minot, ND 58701	
	Angela McCarthy (701) 364-5640	Ameriprise Financial 4141 31 st Ave S Ste 100B Fargo, ND 58104	
	Steve Cole (701) 225-1077	Edward Jones 1166 3 rd Ave W Dickinson, ND 58601	
	Jason Brostrom (701) 224-0153	Edward Jones 1777 E Capitol Ave Bismarck, ND 58501	
	Nathan Dvorak (701) 323-0403	Edward Jones 1830 E Century Ave Ste 4 Bismarck, ND 58501	
Bradley Erickson (701) 772-1681	1551 28 th Ave S Ste C Grand Forks, ND 58201		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Phil Condit (701) 237-6364	Condit Capital Management Co PO Box 9076 Fargo, ND 58106-9076	
	Michael Elsberry (701) 787-0965	Merrill Lynch Pierce Smith Inc. 2650 32 nd Ave S Ste 0 Grand Forks, ND 58201	
	Frank Weisser (701) 288-3491	McIntosh County Bank PO Box 100 Ashley, ND 58413	
	Matthew Stucke (701) 476-3347	UBS Financial Services 51 Broadway Fargo, ND 58102-4970	
	Paul Stiegelmeier (701) 258-9888	Wachovia Securities 418 E Broadway Ste 7 Bismarck, ND 58501	
	Jeanne Peterson (701) 772-1153	Edward Jones 1375 S Columbia Rd C-1 Grand Forks, ND 58201	
	Ron Monzelowsky (701) 255-6144	Mid Dakota Insurance Inc 3111 E Broadway Bismarck, ND 58501	
	Dream O'Brien (701) 456-3390	Investment Center 46 1 st St W Dickinson, ND 58601	
	Nick Lonski (406) 433-3600	Edward Jones 611 S Central Ave Ste A Sidney, MT 59270-4919	
	Steven Schneider (701) 483-8409	Dakota Community Bank PO Box 210 Dickinson, ND 58601	
	Gary Goldade (701) 776-2234	Woodbury Financial Services 126 2 nd Ave SW Ste 110 Rugby, ND 58368	
Richard Engen (701) 271-1590	Financial Advantage Wealth Management LLC 607 NP Ave Ste 200 Fargo, ND 58102		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Troy Ivesdale (701) 476-1694	Edward Jones 1533 S University Fargo, ND 58103	
	Steven Jacob (701) 222-8504	Woodbury Financial Services 121 S 5 th St Bismarck, ND 58504	
	Marc Siverson (701) 222-8504	Woodbury Financial Services 121 S 5 th St Bismarck, ND 58504	
	Mike Stein (701) 663-8401	Securian Financial Advisors of ND 4431 Memorial Hwy Mandan, ND 58554	
	Tom Feldner (701) 222-1640	American Capital Investments 1900 Burnt Boat Dr Ste 102 Bismarck, ND 58503	
	Ervin Mund (701) 425-6510	Woodbury Financial Services 818 E Main Ave Bismarck, ND 58501	
	Paul Witthauer (701) 252-8000	Woodbury Financial Services 113 1 st St W Jamestown, ND 58401	
	Robert Shannon (701) 774-8276	Edward Jones 1418 2 nd Ave W Williston, ND 58801	
	Klayton Oltmanns (701) 225-7148	Edward Jones 244 14 th St W Ste D Dickinson, ND 58601	
	Brian J Thompson (701) 792-3395	Primevest Financial Services 2500 32 nd Ave S Grand Forks, ND 58201	
	Jana K Thielges (701) 232-9302	Edward Jones 1461 N Broadway Fargo, ND 58102	
	Annette M Sabot (701) 663-8401 Ext 106	Securian Financial Advisors of ND, Inc. 4431 Memorial Hwy Mandan, ND 58554	

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Justin Johnson (701) 772-6525	Edward Jones 2850 24 th Ave S Ste 202 Grand Forks, ND 58201	
	Paul Zenker (218) 233-0726	Edward Jones 1500 30 th Ave S Ste C Moorhead, MN 56560	
	Deborah Ryckman (701) 577-4697	Ameriprise Financial 1135 2 nd Ave W Ste 201 Williston, ND 58801	
	Joseph Branca (701) 258-9735	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501	
	Perry Andrisen (701) 258-6450	Edward Jones 1000 Tacoma Ave Ste 700 Bismarck, ND 58504	
	Chad Willer (701) 355-2100	Kirkwood Bank & Trust 2911 N 14 th St Bismarck, ND 58503	
	Kenneth F. Walz (701) 222-0760	American General Insurance 1800 E Main St Ste D Mandan, ND 58554	
	Steven E. Zarr (701) 857-6223	Invest Financial Services 20 1 st St SW Minot, ND 58701	
	Russ Arman (701) 223-7944	3000 N 14 th St Ste 2C Bismarck, ND 58503	
	Tyler Huck (701) 663-1410	Transamerica Financial Advisors 402 1 st St NW Mandan, ND 58554	
	Paul S Meyers (701) 365-8083	Woodbury Financial 1330 23 rd St S Ste A Fargo, ND 58103	
Brad Bakken (701) 642-5567	Bank of the West 501 Dakota Ave Wahpeton, ND 58075		
Teddi Jo Paulson (701) 252-1271	Ameriprise Financial PO Box 1966 Jamestown, ND 58402		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Thomas A Geraghty (218) 233-0068	Edward Jones 1104 2 nd Ave S Moorhead, MN 56560	
	Seth A Stroup (701) 748-3244	Investment Center 209 N Central Ave Hazen, ND 58545	
	Elizabeth Lundstrom (701) 748-5861	American General Securities 4748 Country Rd 20 Hazen, ND 58545	
	Lance Freier (701) 282-4411	Edward Jones 4650 26 th Ave S Ste C Fargo, ND 58104	
	Susan Jorissen (701) 845-9379	Edward Jones 331 2 ND St NW Valley City, ND 58072	
	James Drummond (701) 298-9009	Drummond Financial Services PO Box 1884 Fargo, ND 58107-1884	
	Jessica Westgard (701) 237-4888	Princor Financial Services 1351 Page Dr Ste 204 Fargo, ND 58103	
	Peggy Winbauer (701) 223-7274	Raymond James Financial Services 600 S 2 nd St Ste 200 Bismarck, ND 58504-5729	
	Ann West (701) 352-2410	Raymond James Financial Services/ Bremer Bank Investments 910 Hill Ave Grafton, ND 58237	
	Bill Davis (701) 258-9888	Wachovia Securities 418 E Broadway Ste 7 Bismarck, ND 58501	
	Daniel Suckert (701) 281-5264	Edward Jones 4040 42 nd St S Ste I Fargo, ND 58104	
	Chad Schuler (970) 301-0378	Edward Jones 1926 S Grandview Ln Bismarck, ND 58503	

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Eric Tuhscher (701) 252-1049	Edward Jones 2619 8 th Ave SW Ste 113 Jamestown, ND 58401	
	Todd Olson (701) 364-9659	Investment Center 2280 45 th St S Fargo, ND 58104	
	David Wald (701) 250-8384	Securian Financial 1313 Skyline Blvd Bismarck, ND 58503	
	Jodi L Hendrickson (701) 642-5762	Edward Jones 114 11 th St N Wahpeton, ND 58075-0157	
	Sarah S Rooney (701) 258-9735	Ameriprise Financial 505 E Main Ave Ste 100 Bismarck, ND 58501	
	Jon Bodin (763) 553-3092	Edward Jones 8001 Hwy 7 Ste 400 St Louis Park, MN 55426-3954	
	Matthew R Clapp (701) 352-1220	Edward Jones PO Box 652 Grafton, ND 58237	
	Matt Skogen (701) 355-2101	Kirkwood Bank & Trust 2911 N 14 th St Bismarck, ND 58503	
	Justin Schmaltz (701) 224-0702	Eagle One Investments Summit Financial Solutions 1120 College Dr Ste 214 Bismarck, ND 58501	
	Lisa Tetrault Sonterre (701) 772-6525	Edward Jones 2850 24 Ave S Ste 202 Grand Forks, ND 58201	
	Todd Dalziel (701) 662-8806	423 6 th Ave NE Devils Lake, ND 58301	
	Gary J Hansen (701) 323-7953 (877) 220-7282	Edward Jones 619 Riverwood Dr Ste 201 Bismarck, ND 58504	
Brad Dewald (701) 323-7750	New York Life Insurance Co. 1101 E Front Ave Bismarck, ND 58501		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Karen E Borr (701) 255-1412	1830 E Century Ave Ste 3 Bismarck, ND 58503	
	Darin Bohl (701) 228-2771	Investment Center PO Box 327 Bottineau, ND 58318	
	Tim P Oehlke (701) 235-4180	Edward Jones 1100 19 th Ave N Ste G Fargo, ND 58102	
	Erik Osberg (218) 631-9111	Edward Jones 306 Jefferson St Wadena, MN 56482	
	Mitchell H Iverson (701) 746-1365	2617 S Columbia Rd Ste 2 Grand Forks, ND 58201	
	Matthew Larson (218) 631-9111	Edward Jones 306 Jefferson St S Wadena, MN 56482	
	Kristen Kempel (701) 255-2928	Edward Jones 109 E Century Ave Bismarck, ND 58503	
	Jessica Weisz (701) 258-4382	Edward Jones 1777 E Capital Ave Bismarck, ND 58501	
	Dennis Draeger (701) 232-8886	Ameriprise Financial 2731 12 th Ave S Ste 320 Fargo, ND 58103	
	Gary E. Berube (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Jason D. Naas (701) 222-4802	Edward Jones 301 E Front Ave Ste 104 Bismarck, ND 58504	
	Corinne Dvorak (701) 352-0346	Edward Jones 732 Hill Ave Grafton, ND 58237	
	Jeremy Carlson (701) 478-7060	1420 9 th St E Ste 401 West Fargo, ND 58078	
Gary E. Berube (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Hartford Life	Matthew B. Puetz, CLU (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Robert C. Johnson, CLU, ChFC (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Farrel Carlson (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Doug Buehler (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
Jackson National Life	James J. Kienast (701) 662-8806	First Financial Center PO Box 583 Devils Lake, ND 58301	Jeff Thompson Jackson National Life Ins Co 1 Corporate Way Lansing, MI 48951 (800)565-9044 x3960
	Claudia Mackenzie (701) 251-2065	Investment Center PO Box 1438 Jamestown, ND 58402	
	Brian W. Johnson (701) 572-3246	Investment Center First International Bank PO Box 1088 Williston, ND 58801	
	Ron Luff (701) 483-1605	Your Financial Center 448 21 st St W Ste F Dickinson, ND 58601-2647	
	Kirk Baeth (701) 665-5010	Investment Center PO Box 1168 Devils Lake, ND 58301	
	Ronald Schmidt (701) 483-1100	Investment Center 683 State Ave Ste H Dickinson, ND 58601-4644	
	Jay Panzer (701) 746-6010	Investment Center 1697 S 42 nd St Grand Forks, ND 58201	
	Terri O'Clair (701) 222-1640	American Capital Investments 1900 Burnt Boat Dr Ste 102 Bismarck, ND 58503-0827	
	Eldon Erickson (701) 852-6200 (866) 455-6200	Raymond James Financial 1111 31 st Ave SW Ste D Minot, ND 58701	

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Jackson National Life	Brian Johnson (218) 643-8721	Bremer Bank 225 N 5 th St Breckenridge, MN 56520	
	Mark Schadewald (701) 775-8666 (888) 855-4560	Investment Center 3001A 32 nd Ave S Ste 2A Grand Forks, ND 58201	
	Bill Davis (701) 258-9888	Wachovia Securities 418 E Broadway Ste 7 Bismarck, ND 58501	
	Mike Barrett (701) 255-3573	The Financial Group PO Box 1915 Bismarck, ND 58502	
	Richard Tabert (701) 483-4600	Thrivent Financial 235 Sims Ste 23 Dickinson, ND 58601	
	Jason Heitkamp (701) 640-4643	921 Dakota Ave Ste A Wahpeton, ND 58075-4341	
	Julie Hinsz (701) 250-3248	Investment Center 212 N 4 th St Bismarck ND 58501	
	Tom Feldner (701) 222-1640	American Capital Investments 1900 Burnt Boat Dr Ste 102 Bismarck, ND 58503	
	David Bjork (701) 222-1640	American Capital Investments 1900 Burnt Boat Dr Ste 102 Bismarck, ND 58503	
	Dennis Huber (701) 250-7177	Inter Securities Inc. 919 S 7 th St Ste 203 Bismarck, ND 58504	
	Brad Bakken (701) 642-5567	Bank of the West 501 Dakota Ave Wahpeton, ND 58075	
	Trevor Leidy (701) 463-2387	Investment Center PO Box 986 Garrison, ND 58540	
Bruce A. Hager (701) 281-7140	1535 42 nd St SW Ste 300B Fargo, ND 58103		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Jackson National Life	Lenora M. Pella (701) 232-5073	7639 15 th St S Fargo, ND 58104-7922	
	Tyler Huck (701) 663-1410	Transamerica Financial Advisors 402 1 st St NW Mandan, ND 58554	
	John Kashmark (701) 258-9888	Wachovia Securities 418 E Broadway Ste 7 Bismarck, ND 58501	
	Tasha Gartner (701) 456-3390	Investment Center 46 1 st St W Dickinson, ND 58601	
	Peggy Winbauer (701) 223-7274	Raymond James Financial Services 600 S 2 nd St Ste 200 Bismarck, ND 58504-5729	
	Tim Glass (701) 222-3268	Warren, Benning & Glass Financial Services 931 S Washington St Bismarck, ND 58504	
	Dan Taylor (701) 845-1220	430 Main St W Valley City, ND 58072	
	Terry Oxendahl (701) 572-0115	Thrivent Financial PO Box 1770 Williston, ND 58802	
	Todd Olson (701) 364-9659	Investment Center 2280 45 th St S Fargo, ND 58104	
	Sue Karn (701) 252-1160	311 1 st Ave S Ste 3 Jamestown, ND 58401	
	David Bjornson (701) 845-2894	160 2 nd St NW Valley City, ND 58072	
	Kristine L Anderson (701) 252-1880	311 1 st Ave S Ste 3 Jamestown, ND 58401	
Todd Dalziel (701) 662-8806	423 6 th Ave NE Devils Lake, ND 58301		
Mitchell H Iverson (701) 746-1365	2617 S Columbia Rd Ste 2 Grand Forks, ND 58201		

<u>PROVIDER COMPANY</u>	<u>SALES REPRESENTATIVE</u>	<u>CONTACT ADDRESS</u>	<u>HOME OFFICE</u>
Jackson National Life	Jason Sauer (701) 255-3688 (800) 811-7053	JS Financial Services 516 Colt Ave Bismarck, ND 58503	
	Richard Engen (701) 271-1590	Financial Advantage Wealth Mangement LLC 607 NP Ave Ste 200 Fargo, ND 58102	
	Matthew B. Puetz, CLU (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Gary E. Berube (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Robert C. Johnson, CLU, ChFC (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Farrel Carlson (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Larry Souther (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
	Doug Buehler (701) 223-9084	2331 Tyler Parkway Ste 6 Bismarck, ND 58503	
Patrick Hoffman (701) 223-6569	2023 Harbor Dr Bismarck, ND 58504-8911		
Nationwide Life Insurance	Carmen Toman (701) 255-4107 (800) 473-7131	4347 78 th Ave NE Bismarck, ND 58503	Tom Sierakowski Nationwide Retirement Solutions 5404 D J Ln Schofield, WI 54476 (715) 355-9889
Waddell & Reed, Inc.	Bill Beaman (701) 222-2445	1120 College Dr Ste 214 Bismarck, ND 58501	Mark Newman Vice President Waddell & Reed Inc PO Box 29217 Shawnee Mission KS 66201-9217 (913) 236-1310
	Leon Stastny (701) 222-2445	1120 College Dr Ste 214 Bismarck, ND 58501	
	Russell McDowall (701) 222-2445	1120 College Dr Ste 214 Bismarck, ND 58501	
	Parker VanderWal (701) 282-4225	4610 Amber Valley Parkway Ste F Fargo, ND 58104	

PROVIDER COMPANY**SALES REPRESENTATIVE****CONTACT ADDRESS****HOME OFFICE****Waddell &
Reed, Inc****Jeffery Scholl
(701) 222-2445****1120 College Dr Ste 214
Bismarck, ND 58501****Wesley Krebs
(701) 222-2445****1120 College Dr Ste 214
Bismarck, ND 58501****Randy Edwards
(701) 282-4225****4610 Amber Valley Parkway Ste F
Fargo, ND 58104-8621****Aaron Stuckle
(701) 282-4225****4610 Amber Valley Parkway Ste F.
Fargo, ND 58104-8621**

Revised: October 13, 2011