

# Fill Your Coverage Gaps with Inland Marine Insurance



Years ago, Inland Marine Insurance was used strictly in the ocean marine industry to protect against property losses before, during and after water transfers. Throughout time, the non-ocean part of the cargo journey developed, cargoes were transferred to barge, and thus, the term “inland marine” was coined. These policies became known as “floaters” because the property covered was originally “floating” in the ocean.

In today’s insurance realm, Inland Marine coverage provides protection to fill gaps in commercial property protection or to reach specific limits of coverage. Here are some examples in which Inland Marine Insurance could potentially provide coverage for items typically excluded from a Commercial Property policy:

- Expensive musical instruments used at a school
- Camera equipment used by a government agency
- A neon sign not attached to a business’s building, but owned by the business
- Construction contractor’s mobile equipment that leaves the company’s property
- Antiques, paintings, statues and fine art
- Items that “float” from location to location

- Regularly shipped and/or delivered goods

## Industry-Specific Coverage

Inland Marine Insurance can provide specific coverage by industry to protect against a wide array of exposures. For instance:

- Construction
  - Builder’s Risk: Protection for damage to buildings or structures under construction, renovation or repair.
  - Contractor’s Equipment: Protects equipment and tools that are normally excluded under typical Builder’s Risk Insurance.
  - Installation: Covers machinery and equipment during transit, installation and/or testing at project sites.
  - Rigger’s Liability: Protection when acting as a rigger for the property of others in their case, control and custody.
- Technology and Communication
  - Cable Television: Protection for property that is essential to cable television systems.

Provided by Vaaler Insurance, Inc

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- **Electronic Equipment:** Insures equipment that uses microprocessors and semiconductors.
- **Medical Imaging Equipment:** Protects mobile medical equipment housed at hospitals, clinics and other similar premises.
- **Physicians and Surgeons:** Covers medical, surgical and dental equipment, supplies and instruments used in the medical and dental fields.
- **Radio and Television Towers**
- **Scientific Instruments**
- **Telecommunication Equipment:** Protects telephones, computers, fax machines, video conferencing audio and visual equipment and teleconferencing equipment.
- **Transportation**
  - **Commercial Transport:** Coverage for goods and merchandise in transit for truckers, warehouses, shippers and logistics operators.
  - **Legal Liability:** Coverage for sums the policyholder is obligated to cover as a result of damage from a covered loss to property of others.
  - **Motor Truck Cargo:** Protects owners and operators of trucks against losses to owned property or property of others while in transport.
  - **Railroad Rolling Stock:** Protects rolling stock owned or leased by railroad companies or other businesses.
  - **Tank Storage:** Protects tanks, pipelines and appurtenances and their contents while in the insured's care, custody and control.
- **Miscellaneous Floaters**
  - **Armored Cars:** Protects against losses attributed to armored cars.
  - **Fine Arts**
  - **Furriers Block:** Covers furs, fur garments or garments trimmed with fur while in the care of furriers, fur storage companies, department stores and other retailers.
  - **Installation Sales:** Covers retail and wholesale merchants, manufacturers, banks and financial companies who sell and use personal property as collateral for loans, conditions of sales contracts, as part of a deferred payment plan or as an installment payment plan.
  - **Jewelers Block:** Provides protection for jewelry, semi-precious stones, precious metals, alloys and other goods used in the insured's business.
  - **Miscellaneous Floaters:** Serves as "catch-all" coverage for property that is movable.

**PROPERTY NOT COVERED: (list may not be inclusive, refer to policy for specific details)**

**1. Aircraft or watercraft**

This property is more correctly insured under aircraft and watercraft coverage forms.

**2. Buildings and land**

This includes the land where the covered property is located.

**3. Contraband**

These are goods that are illegal to possess or that are legal but in the course of illegal transportation.

**4. Money and Securities**

This means a number of different types of property. It includes accounts, bills, currency, food stamps, and evidences of debt. It also includes lottery tickets not held for sale, in addition to money, notes or securities. This property should be insured under a commercial crime coverage form

**5. Waterborne property**

Property is excluded while it is waterborne

**PROPOSAL OF COVERAGE**  
**ND OFFICE OF BUDGET AND MANAGEMENT**  
**All Risk Insurance Contract #144**  
**7/1/14 to 7/1/15**

**Auto Physical damage:** ND DOT Fleet and ND State Hospital per schedules (excludes aircraft/watercraft)  
Not less than \$25K or over \$650,000 per unit per sch. \$25,000 deductible  
(special causes of loss including collision)  
ACV 80% Co. RATE: .238 PER HD.

**CONTRACTORS EQUIPMENT:** ACV 80% co. \$15,000 ded.  
Excludes Items <\$50,000 and >\$600,000 (items would need to be reported)  
RATE: \$.205 PER HD.

**CONTRACTORS EQ. LEASED/RENTED/BORROWED "FROM" OTHERS: 12 months or less**  
\$600,000 Max. per item, \$3,000,000 per loss \$15,000 deductible (excludes cranes)  
EXCLUDES: Equipment leased or rented with ACV of \$25,000 or less  
RATE: \$1.81 PER HD cost of rental (Minimum Rental Cost per hr. \$25)

**SPECIAL MISC. FLOATER:** ACV 80% co.  
Items such as cameras, security systems, testing equipment, notebook  
computers, vehs for certain agencies, not to exceed \$350,000 per item per  
schedule. EXCLUDES WATERCRAFT WHILE WATERBORNE  
\$5,000 deductible  
RATE: \$.281 PER HD.

**MISC. EQUIPMENT LEASED/RENTED AND OR LOANED "TO" OTHERS (NOT INSURED BY OTHERS)**  
\$500,000 any one loss per year: Flat Charge per item  
Up to \$50,000 - \$50  
Between \$50,001 and \$100,000 = \$100  
Between \$100,001 and \$250,000 = \$150  
*Subject to annual reporting*

**MISCELLANEOUS EQUIPMENT LEASED/RENTED/BORROWED FROM OTHERS- ACV: 12 MOS. OR LESS**  
\$600,000 Max any one Item, \$1,000,000 max per loss  
Excludes items values less than \$25,000 and cranes  
\$5,000 ded.  
RATE: \$1.81 per HD cost of rental (minimum rental cost per hr. \$25)

**FINE ARTS FLOATER:** Per Scheduled locations on file with the company  
\$2,000,000 WITH \$10,000 DEDUCTIBLE  
Property at your premises (non-owned items on loan) - \$500,000  
Property Away from premises in transit \$500,000  
Property away from premises at other locs (owned items on temp loan) \$500K  
Flat Charge: \$6500

**Billed to individual agencies per schedules provided at inception**  
**Subject to annual adjustment for mid-term changes or leased/borrowed/rented**  
**No coverage provided for items previously acquired and not listed at policy inception**