2016 NDFMGA & Local Foods Conference
Friday, February 5, 2016

9:00 am  Registration
9:30 - 11:30 am  Pre-conference-veggie compass workshop
                 Keith Knudson, ECH Dakota College at Bottineau
12:00 - 12:55 pm  Light lunch and welcome
1:00 - 2:00 pm  High tunnel profitability
                 Adam Montri, Michigan State University, Hoophouse Outreach Specialist

Break Out Sessions

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<tr>
<th>Time</th>
<th>PRODUCTION</th>
<th>POINT OF SALE</th>
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<td>2:05 - 2:50 pm</td>
<td>Saving seeds/how to select vegetable varieties Theresa Podoll, Prairie Road Organic Seed</td>
<td>Selling to a grocery store: do’s and don’ts Cammy Busta, Regional Produce Manager, Hugos Stores</td>
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<td>2:50 - 3:20 pm</td>
<td>Break</td>
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| 3:20 - 4:20 pm | Virtual farm and field tours
                Frank Kutka, NPSAS farm breeder club | Selling to a co-op: do’s and don’ts Randy Joersz, Bisman Food Co-op Kaye Kirsch, Prairie Roots Food Co-op Brett Lysne, Amazing Grains Food Co-op |
| 4:20 - 4:50 pm | Hotel check in, prepare for evening activities    |                                                    |
| 4:50 pm    | Banquet, NDFMGA annual meeting & social to follow |                                                    |
2016 NDFMGA & Local Foods Conference
Saturday, February 6, 2016

7:00 - 8:25 am
Continental Breakfast
8:00 am
Registration
8:30 - 9:30 am
What is my tomato worth?
Lynda Anareno, University of Minnesota Market Coach

Break Out Sessions

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<th>Time</th>
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| 9.35 - 10:30 am | Food safety in the field
Keith Knudson, ECH Dakota College at Bottineau | Diversify through agritourism
Dean Ihla, Tourism Development Manager, ND Department of Commerce-Tourism Division |
| 10:30 - 10:45 am | Break                                                                      |                                                                            |
| 10:45 - 11:30 am | Food processing safety
Julie Garden-Robinson & Clifford Hall, NDSU Food Science Department | Online ordering: panel discussion
Rachel Brazil, Central Dakota Buying Club
Kaye Kirsch, Prairie Roots Food Co-op |
| 11:30 am - 12:15 pm | Creating a business plan and securing financing
Paul Smith, Regional Director, ND Small Business Development- Fargo Center
Martin Peterson, Town and Country Credit Union |

12:15 - 1:30 pm - Lunch with update from Ester McGinnis on High Tunnel Survey, ECH Survey.
Justin Lumpkin: USDA Livestock and Grain Market News - Pricing study introduction

1:30 - 2:25 pm
Incorporating cover crops in your specialty crop operation
Mark Boen, Bluebird Gardens

2:25 - 3:00 pm - Break/Contest judging

3:00 - 3:55 pm
Irrigation: best practices for my fruits and vegetables
Adam Montri, MSU Hoophouse Outreach Specialist

3:55 – 4:55 pm
From farmers markets to CSA
Mark Boen, Bluebird Gardens

4:55 pm
Announce contest winners and location for next year. Closing comments.

Thank you for attending the conference. We hope you found the conference educational and worthwhile. Before you leave, please take time to fill out the conference survey to help us plan for next year. Leave them on the table or put them in the box on the registration table as you leave. Drive home safely.