APPLICATION FOR EXEMPTION BY AUTOMOBILE RENTAL COMPANY FOR COUNTER SALES PERSONNEL

NORTH DAKOTA STATE INSURANCE DEPARTMENT

SFN 52150 (10-2007)

Applicant Name:

Applicant Address:

Contact Person:

Telephone Number:

Fax Number:

1. Applicant automobile rental company seeks exemption under N.D.C.C. 26.1-26-52 from the agent licensing requirements of Chapter 26.1-26 as: (Select One).

   _____ An automobile rental company that is licensed in North Dakota under 26.1-26-13.3(2); or

   _____ An automobile rental company that is affiliated with an appropriately licensed North Dakota agent. (Attach copy of affiliation agreement including agent's name, address, telephone number and North Dakota license number)

2. Applicant acknowledges that its counter sales personnel act on its behalf and that it is responsible for any representations made by the counter sales personnel relating to insurance products offered through the automobile rental company or its franchisee.

3. Applicant acknowledges that the North Dakota Insurance Commissioner has the right to take administrative action contemplated by Title 26.1 North Dakota Century Code including the revocation or suspension of its license or the license of its affiliate agent.

4. Applicant agrees to provide basic training to counter sales personnel in the insurance products offered by the applicant. (A copy of training materials must be attached.)

5. Applicant acknowledges that the training for counter sales personnel must require counter sales personnel to refer all customers with questions regarding the insurance products offered by the applicant to appropriately licensed agents employed by, or affiliated with, the applicant or to written brochures or other materials that:

   - summarize the material terms of coverage, including the identity of the insurer;
   - disclose that the policies offered by the automobile rental company may duplicate coverage already provided by other insurance the renter may have;
   - state that the purchase of insurance is not required to rent the vehicle; and
   - describe the process of filing a claim.

   A copy of the brochure or other materials must be attached.:

6. Applicant acknowledges that sales personnel are not to be directly paid by the applicant a commission, or any other compensation for the sale of insurance, but that the insurance products can be included in an overall employee performance compensation incentive program.

Date:

Signature:

Title: