

Financial Statements June 30, 2015 and 2014 Workforce Safety & Insurance

# WORKFORCE SAFETY & INSURANCE

Table of Contents

	<u>Exhibit</u>	Page
INDEPENDENT AUDITOR'S REPORT		1
MANAGEMENT'S DISCUSSION AND ANALYSIS		4
FINANCIAL STATEMENTS		
Balance Sheets		10
Statements of Revenues, Expenses and Changes in Fund Net Position		11
Statements of Cash Flows		12
Statement of Appropriations		14
Notes to the Financial Statements		15
REQUIRED SUPPLEMENTAL INFORMATION		
Schedule of Employer's Share of Net Pension Liability and		
Schedule of Employer's Contributions		38
SUPPLEMENTARY INFORMATION		
Schedule of Attorney Fees and Costs		39
Loss Development Information		40
EXHIBITS		
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial		
Statements Performed in Accordance with Government Auditing Standards	A-1	41
Independent Auditor's Specific Comments Requested by the North		
Dakota Legislative Audit and Fiscal Review Committee	B-1	43
Independent Auditor's Communication to the Audit Committee of		
Workforce Safety & Insurance	C-1	46



CPAs & BUSINESS ADVISORS

# **Independent Auditor's Report**

To the Board of Directors Workforce Safety & Insurance Bismarck, North Dakota

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities of Workforce Safety & Insurance, a department of the State of North Dakota, as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements, which collectively comprise Workforce Safety & Insurance's basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of Workforce Safety & Insurance, as of June 30, 2015 and 2014, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Emphasis of Matter**

As discussed in Note 1, the financial statements of Workforce Safety & Insurance, an agency of the State of North Dakota are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities of the State of North Dakota that is attributable to the transactions of Workforce Safety & Insurance. They do not purport to, and do not, present fairly the financial position of the State of North Dakota as of June 30, 2015 and 2014, the changes in its financial position, or its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

As discussed in Notes 1, 11 and 16 to the financial statements, Workforce Safety & Insurance has adopted the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*, which has resulted in a restatement of the net position as of July 1, 2014. In accordance with GASB Statement No. 68, the 2014 financial statements have not been restated to reflect this change. Our opinion is not modified with respect to this matter.

# **Other Matters**

## **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, Schedule of Employer's Share of Net Pension Liability and Schedule of Employer's Contributions as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## **Other Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise Workforce Safety & Insurance's financial statements. The loss development information and schedule of attorney fees and costs are presented for purposes of additional analysis and are not a required part of the financial statements.

The loss development information and schedule of attorney fees and costs are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 15, 2015, on our consideration of Workforce Safety & Insurance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Workforce Safety & Insurance's internal control over financial reporting and compliance.

Ide Bailly LLP

Fargo, North Dakota October 15, 2015

# **WORKFORCE SAFETY & INSURANCE** MANAGEMENT'S DISCUSSION AND ANALYSIS YEARS ENDED JUNE 30, 2015 AND 2014

Workforce Safety & Insurance (WSI) was established in 1919 with the purpose of providing workers compensation insurance for employers, state agencies and other governmental units working in North Dakota. WSI operates in a manner similar to any other insurance company, but is also an agency of the State of North Dakota. As management of WSI, we offer readers of these financial statements a narrative overview and analysis of WSI's financial activities for the fiscal years ended June 30, 2015, 2014, and 2013. We encourage readers to consider the information presented here in conjunction with the entire financial statement package and the notes to those statements, which follow this section.

WSI is a proprietary fund and uses the accrual basis of accounting. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. WSI, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with financerelated legal requirements. WSI is a special government reporting unit for the State of North Dakota and is combined with other similar funds to comprise the enterprise funds of the State of North Dakota.

# **Overview of Financial Statements**

WSI's basic financial statements include the 1) balance sheet, 2) statement of revenues, expenses and changes in fund net position, 3) statement of cash flows, and 4) statement of appropriations. The balance sheet provides readers the assets and liabilities of the fund, with the difference between the two considered net position. It also provides the basis for determining the financial strength and solvency of the workers compensation fund. The statement of revenues, expenses and changes in fund net position shows the operating performance of WSI for the fiscal year. The statement of cash flows identifies cash flows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities. The statement of cash flows answers questions such as where did the cash come from, what was cash used for, and what was the change in the cash balance during the fiscal year. The statement of appropriations shows WSI's expenditures in relationship to the biennial appropriation approved by the 2013 Legislative Assembly.

WSI's notes to the financial statements provide readers additional information that is essential to a full understanding of data provided in the fund financial statements. The notes can be found on pages 15-37 of this report. In addition to the basic financial statements and accompanying notes, this report also presents required supplemental pension liability and contribution schedules on page 38. Other supplementary information concerning WSI's loss development and WSI's legal costs can be found on page 39-40.

WSI implemented the new GASB Statement No. 68, Accounting and Financial Reporting for Pensions, which requires governmental agencies to report their proportionate share of pension expense and liabilities. This statement was implemented into the fiscal year 2015 financial statement. Prior year financial reports were not restated, as detailed information is not available for the prior years. Due to this change, the financial reports for fiscal year 2014 and 2013 will not tie out to the fiscal year 2015 reports in all areas. Areas of difference will be noted on each report.

# Financial Highlights

Written premium for fiscal year 2015 totals \$372.6 million, surpassing 2014's total of \$350.2 million. Fiscal year 2014's total written premium was similar to fiscal year 2013's amount of \$350.9 million.

Reduced activity and employee layoffs in the oil fields have not yet been reflected in WSI's book of business. North Dakota's policyholder count continues to increase but at a slower pace. In fiscal year 2015, an additional 131 policyholders came on board for a total of 25,520. In fiscal years 2014 and 2013, there were 596 and 981 new policyholders, respectively. WSI would expect to see a reduction of reported payroll, and the related premium in fiscal year 2016 if the decline continues.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

At June 30, 2015, June 30, 2014, and June 30, 2013 coverage extended to the following employers:

	2015	2014	2013
Annual premium \$250 - \$5,000	18,297	18,798	18,465
Annual premium \$5,001 - \$50,000	6,067	5,562	5,400
Annual premium \$50,001 - \$100,000	588	533	478
Annual premium over \$100,000	568	496	450
Total policyholders	25,520	25,389	24,793

# **Condensed Statements of Revenue & Expense**

	2015	2014	2013
REVENUE			
OPERATING REVENUE			
Premium-net of discount and reinsurance premium	\$ 329,690,311	\$ 313,164,770	\$ 309,897,502
Subrogation, penalties and finance charges	9,013,590	4,843,628	9,586,147
Building rental revenue	753,022	4,845,028	742,222
Other revenue	349,773	29,215	11,923
oulei levelue	339,806,696	318,779,835	320,237,794
NONOPERATING REVENUE	(0.172.170	104 144 202	100 047 107
Earnings on investments	60,172,170	184,144,392	123,246,187
Total revenues	399,978,866	502,924,227	443,483,981
EXPENSES			
OPERATING EXPENSE			
Incurred losses and loss adjustment			
expense	248,084,909	292,047,713	272,288,784
Payroll and employee benefits	21,509,627	20,935,411	19,131,897
Other administrative expenses	1,865,241	1,697,116	572,017
Pension expenses	619,152	-	-
Bad debt expense	3,120,914	3,126,998	3,177,546
Depreciation expense	372,402	1,003,191	1,029,313
	275,572,245	318,810,429	296,199,557
NONOPERATING EXPENSE			
Investment and other expense	4,409,843	4,187,034	4,816,984
Dividend expense	97,925,896	95,557,186	147,585,337
-	102,335,739	99,744,220	152,402,321
SPECIAL ITEM			
Impairment of computer system	-	-	14,728,630
Total expenses	377,907,984	418,554,649	463,330,508
Change in net position	\$ 22,070,882	\$ 84,369,578	\$ (19,846,527)

(continued on next page)

WSI's financial position remains stable. Earned premium net of discounts and reinsurance totaled \$330 million, \$313 million, and \$310 million for fiscal years 2015, 2014, and 2013, respectively.

In fiscal year 2015, WSI's investment portfolio yielded a year to date return of 3.27% (net of fees), with a gain of \$60.2 million. The year-to-date return for fiscal years 2014 and 2013 was 11.7% and 8.3%, respectively. WSI's average investment return for the five year period ending June 30, 2015 is 8.48% and the average ten year rate of return is 5.65%. WSI's estimated reserve liabilities are currently discounted at 5.0%.

In fiscal year 2015, the WSI Board of Directors recommended issuing a 30% dividend credit in accordance with North Dakota Century Code (NDCC) 65-04-02. The Governor of North Dakota approved this recommendation. This dividend credit is estimated to be \$100 million and will be applied to renewing policyholders in good standing in accordance with NDCC 65-04-02. This is comparable to the 39% dividend credit declared in fiscal year 2014, and 50% in fiscal year 2013, which were estimated at \$115 million and \$155 million, respectively. WSI issued dividend credits in ten of the past eleven years, totaling approximately \$939 million.

Incurred losses were \$248 million in fiscal year 2015, a decrease of \$44 million or 15% from the \$292 million reported in fiscal year 2014. It is also \$24 million less than the incurred loss amount of \$272 million in fiscal year 2013. If the decline in oil activity continues, it is likely WSI will see a decrease in incurred cost going forward.

The number of total claims filed in fiscal year 2015 was also less than in fiscal year 2014 and 2013. Total claims filed in fiscal year 2015 totaled 24,767. This is 1,628 or 6% less than the 26,395 total claims filed in fiscal year 2014. It is also 1,068 or 4% less than the total claims filed in fiscal year 2013 of 25,835. WSI expects to see claim counts fall in future fiscal years if there is a continuation of employee layoffs and a reduction of oil production.

The dividend credit declared in June of 2015 is estimated at \$100 million dollars. The actual dividend expense booked in fiscal year 2015 was decreased by \$2 million, an estimated residual amount from the fiscal year 2014 dividend credit estimate. The fiscal year 2014 dividend credit estimate of \$115 million was reduced by \$20 million to reflect an adjustment to the fiscal year 2013 dividend credit estimate. The fiscal year 2013 dividend expense of \$155 million reflects a downward revision of \$7.4 million made to the prior year's (fiscal year 2012) dividend estimate.

WSI's policy billings are estimated annually based upon the prior year's estimated payroll. At the end of each year, payroll reports are submitted and reviewed for accuracy. The billing is then adjusted to reconcile with actual prior year payroll reports. As estimates are reconciled to actual amounts and premiums are adjusted, dividend estimates that were derived from estimated premium are also adjusted. The dividend payable amount of \$103 million as of June 30, 2015 includes \$3 million of dividend credit remaining to be applied to fiscal year 2015 billings. The dividend payable amount of \$121.7 million as of June 30, 2014 includes the current year estimate of \$115 million and a residual estimate from fiscal year 2013 of \$6.7 million. The dividend payable amount of \$162 million at June 30, 2013 included a residual estimate of \$7 million in dividend payable that had not yet been applied to fiscal year 2013 premium due to payroll reports and billings still being processed.

The allocation for premium bad debt expense was increased from \$6 million to \$7.5 million in fiscal year 2015. This follows an increase from \$4 million to \$6 million in fiscal year 2014. Delinquent premium in active collections increased to \$11.3 million, an increase of \$2.7 million or 31.5%. This total was quite static over the prior two fiscal years which reflect a total of \$8.6 million on June 30, 2014 and a total of \$8.5 million on June 30, 2013.

Total accounts not making payments has increased to \$8.6 million in fiscal year 2015, an increase of 31.2% over the \$6.6 million in fiscal year 2014. The \$6.6 million in fiscal year 2014 was an increase of 37% over the fiscal year 2013 total of \$4.8 million.

As more businesses come into the state, the industry mix is changing. Collections prove to be more difficult and costly as many of these new companies are based out of state. Actual premium bad debt expense was \$1.4 million for fiscal year 2015, \$638 thousand for fiscal year 2014, and \$367 thousand for fiscal year 2013.

The allocation for other bad debt expense remained at \$2,000,000, based on an analysis of the total amount outstanding. Actual other bad debt expense for fiscal year 2015 totaled \$203 thousand, compared to \$489 thousand in fiscal year 2014 and \$811 thousand in fiscal year 2013.

WSI contracted with The Affiliated Group to assist with collections on delinquent accounts during fiscal year 2014 and part of fiscal year 2015. WSI is currently contracting with Access Receivables. The ratio of total delinquent accounts to in force premium ranges from 2.7% to 3.3% over the past three fiscal years.

WSI had \$8.4 million of unexpended appropriations at the end of the 2013-2015 biennium. Of this amount, \$562 thousand was specifically allocated for litigation expense and \$4.2 million was specifically allocated for a system replacement program. These funds were not expended and were re-appropriated in the 2015-2017 biennium.

The net position as of June 30, 2015 equaled \$455 million compared to \$439 million on June 30, 2014 and \$355 million on June 30, 2013. The net position as of June 30, 2015 represents approximately 42% of the actuarial discounted reserve liability of \$1.096 billion, compared to the net position as of June 30, 2014, which stood at approximately 42% of the actuarial discounted reserve liability of \$1.053 billion and the net position on June 30, 2013, which totaled 37% of the actuarial discounted reserve liability of \$959 million.

The 2009 Legislative Assembly revised the language regarding fund surplus requirements outlined in NDCC 65-04-02, adding clarifying parameters for determining the amount of net position, or surplus, to be considered available for dividend declaration. This language allows the net position to be reduced by special project funding which has been legislatively approved, to arrive at available surplus. Following these guidelines, the available surplus as of June 30, 2015 was \$427 million or 39% of the actuarial discounted reserve liability of \$1.096 billion. As of June 30, 2014 and June 30, 2013, the available surplus was 40% and 34%, respectively.

## **Condensed Statements of Change in Net Position**

		 2015	-	2014	 2013
Beginning net position, as restated	**	\$ 432,711,669		\$ 354,758,275	\$ 374,604,802
Change in net position		 22,070,882	-	84,369,578	 (19,846,527)
Ending net position		\$ 454,782,551	**	\$ 439,127,853	\$ 354,758,275

\*\* The ending net position in fiscal year 2014 of \$439.1 million is \$6.4 million more than the beginning net position in fiscal year 2015. This variance is due to the implementation of GASB 68 as discussed on page 4 in the "Overview of the Financial Statements" and Note 16. This \$ 6.4 million is the agency's estimated, pro-rated share of outstanding pension liability that has accrued over the years. This amount is being recorded in fiscal year 2015.

WSI's total assets as of June 30, 2015 totaled \$1.83 billion. Total assets on June 30, 2014 of \$1.77 billion increased \$149 million or 9% over total assets on June 30, 2013 of \$1.62 billion. Variances in total assets year over year are due to investment market fluctuations, premium rate modifications, changes in incurred losses, and the issuance of premium dividend credits. The difference between assets and liabilities is reported on the balance sheet as net position, which is commonly referred to as fund surplus.

#### **Condensed Balance Sheets**

ASSETS	 2015	2014		2013
CURRENT ASSETS Cash and cash equivalents Investments Premium receivables, net Other accounts receivable, net Investment interest receivable Prepaid expenses Total current assets	\$ 2,448,255 1,753,102,799 47,304,062 4,739,646 9,591,339 536,921 1,817,723,022	\$ 3,082,594 1,692,463,156 49,319,201 5,287,596 11,574,574 357,509 1,762,084,630	\$	2,263,369 1,549,403,051 47,882,157 3,303,132 8,374,246 458,677 1,611,684,632
NON-CURRENT ASSETS Premium receivables, non-current Premises, furniture and equipment	 10,355,807	10,648,689		6,492 11,645,281
Total assets DEFERRED OUTFLOWS OF RESOURCES Deferred outflow pension	 1,828,078,829 822,588	 1,772,733,319		1,623,336,405
TOTAL ASSETS AND DEFERRED OUTFLOWS	\$ 1,828,901,417	\$ 1,772,733,319	\$	1,623,336,405
LIABILITIES	 2015	2014		2013
CURRENT LIABILITIES Accounts payable Unearned premium Dividend Payable Unpaid loss and LAE Total current liabilities	\$ 6,729,959 160,329,226 103,055,204 131,600,880 401,715,269	\$ 5,911,293 152,954,059 121,733,101 126,336,720 406,935,173	\$	5,793,332 141,890,596 162,000,000 115,045,080 424,729,008
NONCURRENT LIABILITIES Compensated absences, net Pension liability Unpaid Loss & LAE, discounted 5% Total non current liabilities	 202,162 5,953,413 965,073,120 971,228,695	201,013 926,469,280 926,670,293		185,202 843,663,920 843,849,122
Total liabilities DEFERRED INFLOWS OF RESOURCES	1,372,943,964	1,333,605,466		1,268,578,130
Deferred Inflow Pension NET POSITION Invested in capital assets Designated/Unrestricted	1,174,902 10,355,807 444,426,744	- 10,648,689 428,479,164		- 11,645,281 343,112,994
Total net position	 454,782,551	439,127,853	**	354,758,275
TOTAL LIABILITIES, DEFERRED INFLOWS AND NET POSITION	\$ 1,828,901,417	\$ 1,772,733,319	\$	1,623,336,405

\*\* Reader should note the beginning net position for fiscal year 2015 was reduced by approximately \$6.4 million from the \$439.1 million stated as fiscal year 2014's ending net position. This adjustment was made to implement GASB Statement No. 68. See Note 16.

Changes in net position are the result of two separate activities or major program revenues: underwriting and investing. Underwriting activities measure annual premium revenues against claims costs and administrative expenses; while investing activities measure interest, dividends and changes in the fair value of WSI's investments. WSI's investing activities are designed to support its underwriting results and so, to the extent that investments appreciate in value, WSI can operate with an underwriting loss and still maintain its financial strength.

Fiscal year 2015 activities resulted in underwriting revenue of \$54.1 million. The fiscal year 2014 underwriting activity resulted in a loss of \$5.6 million which was \$19 million less than the underwriting income of \$13.7 million stated in fiscal year 2013. The weaker investment return in fiscal year 2015 is reflected in the reduced change in net position of \$22.1 million. In fiscal year 2014, the strong investment return helped contribute to the net position of \$84 million. Fiscal year 2013 reflects a decrease in net position. This is partially due to the larger dividend credit expense.

#### **Condensed Underwriting and Investment Analysis**

	2015	2014	2013
Net premium earned	\$ 329,690,311	\$ 313,164,770	\$ 309,897,502
Incurred losses	230,705,448	276,448,829	259,587,224
Allocated loss adjustment expenses	6,898,127	5,377,918	3,788,293
Unallocated loss adjustment expenses	10,481,334	10,220,966	8,913,267
General and administrative expenses	26,868,184	26,762,717	23,910,773
Pension expenses	619,152		-
Total losses and expenses	275,572,245	318,810,429	296,199,557
Underwriting income (loss)	54,118,066	(5,645,659)	13,697,945
Investment and other income	65,878,712	185,572,423	128,769,495
Dividend expenses	(97,925,896)	(95,557,186)	(147,585,337)
Special Item			
Impairment loss	-	-	(14,728,630)
Change in net position	\$ 22,070,882	\$ 84,369,578	\$ (19,846,527)

## Capital Assets

WSI's non-current assets include land, the Century Center office building, furniture, and equipment. A statement of changes in capital assets for fiscal year 2015, 2014, and 2013 can be found under Note 5 – Capital Assets. Accumulated costs of \$14.7 million, pertaining to a software system replacement project for both claims and policy, were expensed in fiscal year 2013 when it was determined a computer system project was impaired.

#### Economic Factors and Next Year's Budget and Rates

WSI is a proprietary enterprise fund and does not receive any general fund dollars. Workers compensation premium and investment returns are the main sources of revenue. To ensure solvency of the fund, premium rates are actuarially established on an annual basis by external actuarial consultants. For policy year 2015, WSI anticipates average statewide premium levels to increase by approximately 4.81%. This compares to the policy year 2014 increase of 1.3% and policy year 2013 decrease of 0.7%.

# **WORKFORCE SAFETY & INSURANCE** BALANCE SHEETS YEARS ENDED JUNE 30, 2015 AND 2014

ASSETS	2015	2014
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,448,255	\$ 3,082,594
Investments	1,753,102,799	1,692,463,156
Premium receivable, net	47,304,062	49,308,315
Est. Retro policy premium receivable, current	-	10,886
Due from other funds	13	-
Other accounts receivable, net	4,739,633	5,287,596
Investment interest receivable	9,591,339	11,574,574
Prepaid expenses	536,921	357,509
Total current assets	 1,817,723,022	1,762,084,630
NONCURRENT ASSETS		
Land	901,974	901,974
Capital assets, net	9,453,833	9,746,715
Total assets	 1,828,078,829	1,772,733,319
DEFERRED OUTFLOWS OF RESOURCES		
Deferred Outflow Pension	822,588	-
TOTAL ASSETS AND DEFERRED OUTFLOWS		
OF RESOURCES	\$ 1,828,901,417	\$ 1,772,733,319
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable	\$ 3,966,827	\$ 3,652,847
Due to other state agencies	202,604	165,671
Unearned premium	160,329,226	152,954,059
Dividend Payable	103,055,204	121,733,101
Compensated absences payable	1,241,855	1,234,793
Investment Accounts payable	1,318,673	857,982
Unpaid loss and LAE	131,600,880	126,336,720
Total current liabilities	 401,715,269	406,935,173
NONCURRENT LIABILITIES		
Compensated absences payable, net of current	202,162	201,013
Pension Liability	5,953,413	-
Unpaid loss and LAE, discounted at 5%	965,073,120	926,469,280
Total non-current liabilities	 971,228,695	926,670,293
Total liabilities	 1,372,943,964	1,333,605,466
DEFERRED INFLOWS OF RESOURCES		
Deferred inflow pension	1,174,902	-
NET POSITION		
Invested in capital assets, net of related debt	10,355,807	10,648,689
Designated/Unrestricted	 444,426,744	428,479,164
Total net position	 454,782,551	439,127,853 **
Total liabiliites and net position	\$ 1,827,726,515	\$ 1,772,733,319
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	\$ 1,828,901,417	\$ 1,772,733,319

**\*\*** Total net position reported for fiscal year 2014 was reduced approximately \$6.4 million as of July 1, 2014 due to implementation of GASB Statement No. 68, pension liability reporting, as explained in Note 1.

# **WORKFORCE SAFETY & INSURANCE** STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
OPERATING REVENUES		
Net premiums earned	\$ 329,690,311	\$ 313,164,770
Penalties and finance charges	3,874,619	3,134,019
Third party subrogation recoveries	5,138,971	1,709,609
Rental operations	753,022	742,222
Miscellaneous	349,773	29,215
Total operating revenues	339,806,696	318,779,835
OPERATING EXPENSES		
Incurred losses and loss adjustment expenses	248,084,909	292,047,713
Payroll and benefits	21,509,627	20,935,411
Pension expenses	619,152	-
Other administrative expenses	1,865,241	1,697,116
Bad debt expense	3,120,914	3,126,998
Depreciation expense	372,402	1,003,191
Total operating expenses	275,572,245	318,810,429
OPERATING INCOME (LOSS)	64,234,451	(30,594)
NONOPERATING REVENUES (EXPENSES)		
Interest and investment revenue	63,530,966	63,283,433
Investment expenses	(4,409,843)	(4,187,034)
Net (decrease) increase in fair value of investments	(3,358,796)	120,860,959
Dividend credit expenses	(97,925,896)	(95,557,186)
Net non-operating revenues (expenses)	(42,163,569)	84,400,172
CHANGE IN NET POSITION	22,070,882	84,369,578
TOTAL NET POSITION, BEGINNING OF YEAR,		
AS RESTATED	432,711,669	**354,758,275
TOTAL NET POSITION, END OF YEAR	\$ 454,782,551	\$ 439,127,853

\*\* Note the beginning Net Position for fiscal year 2015 was reduced by approximately \$6.4 million, due to the implementation of GASB Statement No. 68, Pension Liability Reporting, as explained in Note 1.

# **WORKFORCE SAFETY & INSURANCE** STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from employers	\$ 240,092,178	\$ 208,122,546
Receipts from other funds	3,201,301	2,746,300
Receipts from others	6,923,205	3,547,472
Payments to medical providers	(116,691,224)	(119,854,273)
Payments to injured workers	(82,369,496)	(77,920,380)
Payments to employers	(8,874,966)	(10,992,252)
Payments to employees	(22,142,738)	(20,848,840)
Payments to other funds	(2,870,142)	(447,200)
Payments to others	(15,325,793)	(17,029,904)
Net cash provided by (used for) operating activities	1,942,325	(32,676,531)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	(70.520)	(6 600)
Acquisition and construction of capital assets	(79,520)	(6,600)
Net cash (used in) financing activities	(79,520)	(6,600)
CASH FLOWS FROM INVESTING ACTIVITIES		
Contributions to pooled investments	(25,497,144)	(2,497,644)
Withdrawals from pooled investments	23,000,000	36,000,000
Net cash (used in) from investing activities	(2,497,144)	33,502,356
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(634,339)	819,225
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	3,082,594	2,263,369
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 2,448,255	\$ 3,082,594

# STATEMENTS OF CASH FLOWS (continued)

	2015	 2014
RECONCILIATION OF OPERATING REVENUE TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES Operating income (loss) Adjustments to reconcile operating revenue to net cash provided (used) by operating activities	\$ 64,234,451	\$ (30,594)
Depreciation/amortization expense	372,402	1,003,191
Dividend credits applied to receivables Change in assets and liabilities	(97,925,896)	(95,557,186)
Decrease (increase) in premium receivable	2,004,253	(1,426,158)
Decrease in retrospective premium receivable	10,886	412,732
Increase (decrease) in other accounts receivable	547,949	(2,401,589)
Increase (decrease) in prepaid expenses	(179,412)	101,168
Increase in accounts payable	313,470	227,547
Increase (decrease) in due to other state agencies	36,933	(12,140)
(Decrease) increase to pension liability	(46,192)	-
Decrease in dividend payables	(18,677,897)	(40,266,899)
Increase in unearned premium	7,375,167	11,063,463
Increase in compensated absences payable	8,211	112,934
Increase in unpaid loss and loss adjustment expenses	43,868,000	 94,097,000
Net cash provided by (used for) operating activities	\$ 1,942,325	\$ (32,676,531)
SCHEDULE OF OTHER NONCASH ACTIVITIES		
Net (decrease) increase in fair value of investments	\$ (139,658,810)	\$ 120,860,961
Investment revenue	56,679,528	62,491,296
Dividends credited to premium billings	116,603,792	135,824,085
Account receivable premium reductions	(116,603,792)	(135,824,085)
Account receivable premium reductions	(110,000,172)	

# WORKFORCE SAFETY & INSURANCE STATEMENTS OF APPROPRIATIONS YEARS ENDED JUNE 30, 2015 AND 2014

	Approved 2013-15 Biennial Appropriation	Expenditures 2014	Expenditures 2015	Unexpended Appropriation
APPROPRIATED EXPENDITURES Litigation Contingency	\$ 62,572,422 750,000	\$ 26,704,950 47,641	\$ 29,035,662 140,347	\$ 6,831,810 562,012
CONTINUING APPROPRIATIONS				
Collection agency fees	-	9,642	21,985	-
Vocational rehabilitation grant	-	25,750	39,616	-
Employer fraud & field investigation	-	53,986	29,575	-
Litigation fees & costs	-	86,537	137,989	-
Provider fraud	-	107,770	68	-
Performance Evaluation	-	159,836	125,103	-
Other states coverage	-	590,750	600,000	-
Building operations	-	773,612	845,780	-
Safety programs	-	3,938,279	4,003,909	-
Reinsurance	<u> </u>	7,252,648	6,746,763	
Total*	\$ 63,322,422	\$ 39,751,401	\$ 41,726,798	\$ 7,393,822

\*This total represents WSI's expenditures through the State Treasurer's Office using the State's PeopleSoft system. WSI has received an authorization from the State Treasurer's Office to also issue payments directly from the Bank of North Dakota; these payments include policyholder refunds, indemnity benefits, medical benefits, allocated loss adjustment expenses, and the educational revolving loan fund.

The total unexpended appropriation of \$7.4 million includes \$4.2 million which was specifically appropriated for WSI's system replacement program. These funds were not expended in the 2013-15 biennium due to implementing an evolutionary approach over a longer period of time.

# **WORKFORCE SAFETY & INSURANCE** NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Financial Statements and Reporting Entity

Workforce Safety & Insurance (WSI) is an agency of the State of North Dakota, operating through the legislative authority of Title 65 of the North Dakota Century Code.

WSI was established in 1919 for the administration of the Workers Compensation Act and other designated acts. As a state agency, WSI is a department of the State of North Dakota and is included in the State's Comprehensive Annual Financial Report as an enterprise fund. The director of WSI is appointed by the Governor. Workforce Safety & Insurance provides no-fault medical and disability insurance to North Dakota employers. The state of North Dakota is a "monopolistic" state where WSI is the sole provider of workers compensation insurance. WSI is financed by premiums charged to employers doing business in North Dakota. The premiums are available primarily for the payment of claims to employees injured in the course of employment.

The accompanying financial statements of Workforce Safety & Insurance follow the pronouncements of the Governmental Accounting Standards Board (GASB), which is the nationally accepted standard-setting body for establishing accounting principles generally accepted in the United States of America for governmental entities.

For financial reporting purposes, WSI has included all funds and has considered all potential component units for which WSI is financially accountable, and other organizations for which the nature and significance of their relationship with WSI are such that exclusion would cause WSI's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. This criterion includes appointing a voting majority of an organization's governing body and (1) the ability of WSI to impose its will on that organization or (2) the potential for the organization to provide specific financial benefits to, or impose specific financial burden on WSI.

Based upon these criteria, there are no component units to be included within WSI as a reporting entity and WSI is an agency within the State of North Dakota as a reporting entity.

## Fund Financial Statements

WSI uses a fund to report financial position and operational results. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities. A fund is a separate accounting entity with a self-balancing set of accounts.

The financial activities of WSI reported in the accompanying statements are classified into one fund category, the proprietary fund. The proprietary fund includes the Enterprise Fund, which is used to account for the operations of the workers compensation insurance program for North Dakota employees and employees.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of WSI are premiums charged to policyholders for workers compensation insurance. WSI also recognizes as operating revenues, penalties and interest billed for delinquent premium, third party liability subrogation recoveries, student loan interest and rental revenue from building tenants.

#### Measurement Focus, Basis of Accounting and Financial Statement Presentation

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Proprietary funds are accounted for on a flow of economic resources measurement focus. This measurement focus includes all assets and liabilities associated with the operations of these funds on the balance sheet.

Proprietary funds are accounted for using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when they are earned and expenses are recognized when the related liability is incurred.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise fund are premiums earned. Operating expenses for the enterprise fund include the incurred losses, payroll and benefits, other administrative expenses, bad debt expense, depreciation on capital assets and building expense. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### **Budgetary Policies and Procedures**

WSI operates through a biennial appropriation provided by the State Legislature. WSI prepares a biennial budget for administrative expenses which is included in the Governor's budget and is presented to the General Assembly at the beginning of each legislative session. The General Assembly enacts the budgets of the various state departments through passage of specific appropriation bills. Before signing the appropriation bills, the Governor may veto any specific appropriation, subject to legislative override. Once passed and signed, the appropriation becomes WSI's administrative budget for the next two years. Any changes to the budget appropriation require Emergency Commission authorization. The Legislative Assembly approved a single-line appropriation for WSI beginning with the 2001-2003 biennium.

The Emergency Commission can authorize receipt of federal or other moneys not appropriated by the Assembly if the Assembly did not indicate any intent to reject the money. The Emergency Commission may authorize passthrough federal funds from one state agency to another. Unexpended appropriations lapse at the end of each biennium.

The State of North Dakota does not formally budget revenues, thus, a Statement of Revenues, Expenditures, and Changes in Fund Net Position - Budget and Actual cannot be prepared as required by accounting principles generally accepted in the United States of America. In its place a Statement of Appropriations has been presented. The Statement of Appropriations has been prepared using the modified accrual basis.

#### Cash and Investments

Cash and cash equivalents for reporting purposes, includes cash and short-term, highly liquid investments that are readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. This includes investments with original maturity of three months or less. Investments are stated at fair value. Fair value is, *"the amount that a plan can reasonably expect to receive for an investment in a current sale between a willing buyer and a willing seller - that is, other than a forced liquidation sale."* Fair value was determined by reference to published market data for publicly traded securities or through the use of independent valuation services and appraisers for other investments.

Net appreciation (depreciation) is determined by calculating the change in the fair value of investments between the end of the year and the beginning of the year, less any purchases of investments at cost, plus sales of investments at fair value. Investment expense consists of those administrative expenses directly related to the Retirement and Investment Office investment operations. WSI's investment policy allows investment managers to use derivative securities. Managers are specifically permitted to use Treasury futures and options, S & P 500 index futures and options, and currency forwards and futures to hedge portfolio risk, but not to speculate or to leverage the portfolio. Managers may use their discretion to use other derivatives to enhance returns, reduce risk, or facilitate the management of index funds. WSI's policy with respect to these derivatives is that their use may not increase the credit, market or legal risk level associated with a fully invested portfolio of common stocks or fixed income obligations, depending on the manager's designated role.

As the master custodian for the Retirement and Investment Office, Northern Trust is the Agent of Record for WSI's portfolio.

#### Premium Receivable

Premium receivables are stated net of allowance for doubtful accounts in the amount of \$7.5 million at June 30, 2015 and \$6 million at June 30, 2014. Premium receivables also include an estimate of premiums that have yet to be billed at year-end, but will be billed in subsequent periods.

Through 2005, several WSI policyholder participated in the Retrospective Rating Program whereby annual adjustments were made to reflect the insured's annual loss experience. Per the terms of the retrospective rating contract, these adjustments were required to be made over a 10 year period, effectively closing out the program June 30, 2015.

#### Other Accounts Receivable

Other accounts receivable consists of medical assessments, deductibles, reinsurance receivable on loss payments, receivables resulting from overpayments on claims, and other miscellaneous receivables. These receivables are stated net of allowance for doubtful accounts in the amount of \$2 million at June 30, 2015 and June 30, 2014.

## Prepaid Expenses

Payments made to vendors which exceed \$12,000 per year, for services that will benefit periods beyond June 30, 2015 and 2014 are recorded as prepaid expenses.

#### Capital Assets and Depreciation

All capital assets are recorded in the accompanying financial statements at cost. WSI capitalizes equipment and software costing over \$5,000 in accordance with section 54-27-21 of the NDCC.

WSI's fixed assets are being depreciated on a straight-line basis over estimated useful lives ranging from 3 to 50 years.

#### Due to Other Funds

During the course of operations, numerous transactions occur between other state agencies for goods provided or services rendered. These payables are classified "Due to other funds" on the statement of net position in the period for which the liability applies.

# Compensated Absences Payable

<u>Annual Leave:</u> WSI employees accrue vested annual leave at a variable rate based on years of service. The amount of annual leave earned ranges between 1 and 2 days per month, and is fixed by the employing unit per section 54-06-14 of the North Dakota Century Code. Accrued annual leave cannot exceed 30 days at April 30 of each year. Employees are paid for unused annual leave upon termination or retirement.

<u>Sick Leave</u>: WSI employees accrue sick leave at the rate of one working day per month of employment without limitation on the amount that can be accumulated. Per North Dakota Century Code section 54-06-14, employees vest at 10 years of continuous service at which time the State is liable for 10% of the employee's accumulated unused sick leave.

WSI's liability for accumulated unpaid annual leave and sick leave is reported in the enterprise fund, and will be funded by WSI's appropriation when the liability is to be liquidated. The net change in the liability is recorded as an adjustment to other administrative expenses within the enterprise fund.

## Deferred Outflows and Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/ expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represent an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time.

## **Unearned** Premium

Premiums are billed to the employer at the beginning of the employer's policy year. The billed premium is recognized as revenue on a straight-line basis over the applicable year. Unearned premiums consist of the unamortized portion of premiums at WSI's year-end.

## Unpaid Loss and Loss Adjustment Expenses (LAE)

The liability for unpaid loss and loss adjustment expense (LAE) is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computations also include a 5% discount to report this liability at its estimated present value.

Management believes the estimated liability for unpaid loss and LAE is sufficient to cover the ultimate net costs of incurred losses, but such loss reserves are necessarily based on estimates and the ultimate liability may be greater or less than the amounts estimated. Any adjustments to this estimated liability are reflected as part of current operations.

#### Pensions

For purposes of measuring the net pension liability, deferred outflows/inflows of resources and pension expense, information about the fiduciary net position of the North Dakota Public Employee Retirement System (NDPERS) and additions to/deductions from NDPERS's fiduciary net position have been determined on the same basis as they are reported by the NDPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

## Reinsurance

In accordance with NDCC Sections 65-02-13 and 65-02-13.1, WSI obtained reinsurance coverage with Munich Re America, formerly American Re-Insurance Company. The contracts for reinsurance were in effect for all losses incurred on or after December 1, 1999 through November 30, 2002. Under the reinsurance contract, Munich Re America agrees to reimburse WSI on an excess of loss basis. In 2002, global influences such as the 9-11 attacks hardened the reinsurance market and pushed the price of reinsurance to an inefficient level. As a result, WSI withdrew from the reinsurance market.

When the insurance market softened in 2008, WSI again sought reinsurance coverage. Working through a reinsurance intermediary, Guy Carpenter, WSI obtained catastrophic coverage beginning in calendar year 2010 and has continued to purchase excess of loss coverage through calendar year 2015. WSI deems this protection essential due to the types of industries which have entered and expanded within the state. Terms, limits, and pricing are re-evaluated annually.

#### Restatement – GASB Statement No. 68

As of July 1, 2014, WSI adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*. The implementation of these standards requires governments calculate and report the costs and obligations associated with pensions in their basic financial statements. Employers are required to recognize pension amounts for all benefits provided through the plan which include the net pension liability, deferred outflows of resources, deferred inflows of resources, and pension expense. See additional information in Note 16.

## Net Position

Net position represents the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources in the financial statements. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any long-term debt attributable to the acquisition, construction, or improvement of those assets. Restricted net position consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets. Unrestricted net position is the net amount of assets, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

# NOTE 2 - RECONCILIATION FROM APPROPRIATIONS TO GAAP REPORTING

Because accounting principles applied for purposes of developing data on an appropriations basis differ from those used to present financial statements in conformity with GAAP, a reconciliation of the expenses on an appropriations basis to the expenses on a GAAP basis for Enterprise Fund administrative expenses for the years ended June 30, 2015 and 2014 are presented below:

	2015	2014
Administrative expenses on an appropriations basis	\$ 41,726,798	\$ 39,751,401
Reconciling adjustments		
Fixed asset additions	(79,519)	(7,050)
Payroll and benefits	(22,174,971)	(20,935,411)
Unallocated loss adjustment expense	(10,481,334)	(10,220,966)
Increase in compensated absences payable	8,211	112,934
Increase (decrease) in administrative payable	281,730	(317,067)
Decrease (increase) in prepaid expenses	(179,412)	101,168
Refund of prior biennium expenses	-	(35,632)
Student loan admin fees	1,636	1,569
Ceded reinsurance premium	(7,237,898)	(6,753,830)
Administrative expenses on a GAAP basis	\$ 1,865,241	\$ 1,697,116

#### NOTE 3 - CASH DEPOSITS AND INVESTMENT SECURITIES

#### Deposits

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, WSI will not be able to recover deposits that are in the possession of an outside party. WSI does not have a formal policy that limits custodial credit risk for deposits. All of WSI's cash deposits are uncollateralized. The carrying amount of WSI's cash deposits were \$2,448,255 on June 30, 2015, and \$3,082,594 on June 30, 2014. Bank balances for June 30, 2015 and June 30, 2014 were \$6,374,789 and \$7,514,559, respectively. These monies are deposited in the Bank of North Dakota and are guaranteed by the State of North Dakota under NDCC 6-09-10.

WSI is required to have all funds deposited at the Bank of North Dakota in accordance with North Dakota Century Code (NDCC) 6-09-07.

#### Investments

The fair value of WSI's investments for June 30, 2015 and 2014 is as follows:

	2015	2014		
Fair value of investments				
Domestic equity securities	\$ 286,516,448	\$ 227,094,525		
International equity securities	151,425,335	117,965,600		
Fixed income	916,923,750	1,239,423,556		
Real estate	378,384,657	101,294,503		
Cash pool	19,852,589	6,684,972		
Total	\$ 1,753,102,799	\$ 1,692,463,156		

The SIB administers the portfolio according to WSI's investment allocation policy. The SIB selects money managers and monitors performance on a continual basis. WSI contracted with Callan & Associates in September 2013 to conduct an asset allocation study. Based on the results of that study, WSI modified its investment policy in April 2014. The modification includes a portfolio mix with 16% in domestic equity, 9% in international equity, 53% in domestic fixed income, 15% in diversified real assets, 6% in real estate, and 1% in cash equivalents. The former allocation mix contained 13% in domestic equity, 7% in international equity, 51% in domestic fixed income, 22% in inflation protected assets, 6% in real estate, and 1% in cash equivalents.

WSI's investment policy does not address credit risk, custodial credit risk, concentration of credit risk, interest rate risk, or foreign currency risk.

#### Credit Risk

WSI is invested in an external investment pool managed by the North Dakota State Investment Board. The pool is not rated.

#### Concentration of Credit Risk and Custodial Credit Risk

Investments in external investment pools are excluded from this disclosure requirement.

The following investments represent 5% or more of total investments as of June 30, 2015 and 2014:

INVESTMENT	FAIR VALUE JUNE 2015	%	FAIR VALUE JUNE 2014	%
Fixed Income				
Western Asset	\$ 294,013,999	16.7%	\$ 270,709,254	15.9%
Wells Capital	289,513,380	16.4%	275,965,020	16.2%
State Street	128,464,639	7.3%	123,399,156	7.2%
Diversified Real Assets				
Western Asset	\$ 109,754,979	6.2%	\$ 230,347,358	13.5%
Interest Rate Risk				

The SIB has chosen to use the Segmented Time Distribution disclosure method. A table detailing WSI's portion of the investment pool is reported below. Readers may refer to the RIO financial statements regarding highly sensitive securities that are disclosed at the SIB level.

			Duration (in thousands)					
	Fair	Less Than	1-6	6-10	Over	Not		
Segmented Time Distribution	Value	1 year	Years	Years	10 years	Determined		
Asset backed securities	\$28,010	\$ -	\$3,163	\$3,004	\$21,843	\$ -		
Bank loans	2,428	-	2,096	332	-	-		
Commercial mortgage-backed	36,116	-	91	237	35,787	-		
Corporate bonds	365,438	7,543	106,008	115,745	136,142	-		
Government agencies	15,558	-	11,368	254	3,936	-		
Government bonds	86,743	283	24,879	41,025	20,556	-		
Government mortgage &						-		
commercial backed	46,370	-	1,487	2,833	42,050	-		
Index linked government						-		
bonds	9,524	3,641	-	4,290	1,593	-		
Municipal/provincial bonds	6,609	-	1431	-	5,178	-		
Nongovernmental backed						-		
CMO's	17,856	-	2,030	1,549	14,277	-		
Other fixed income	1,599	218	1,381	-	-	-		
Short term bills and notes	290	290	-	-	-	-		
Pooled investments	470,124	-	74,751	285,430	109,943			
Total debt securities	\$1,086,665	\$11,975	\$228,685	\$454,699	\$391,305	\$-		

# Securities Lending

GASB Pronouncements for "Accounting and Financial Reporting for Securities Lending Transactions," establishes accounting and financial reporting standards for securities lending transactions. The standard requires governmental entities to report securities lent as assets in their balance sheets. Cash received as collateral and investments made with that cash must also be reported as assets. The statement also requires the costs of the securities lending transactions to be reported as expenses separately from income received. In addition, the statement requires disclosures about the transactions and collateral related to them.

The investment pool managed by the North Dakota Retirement and Investment Office, which manages WSI's investments, may enter into security lending transactions. Securities are loaned versus collateral that may include cash, U.S. government securities and irrevocable letters of credit. U.S. securities are loaned versus collateral valued at a percent of the fair value of the securities plus any accrued interest. Non-U.S. securities are also loaned versus collateral valued at a percent of the fair value of the fair value of the securities plus any accrued interest. Currently, WSI is not participating in any security lending transactions.

# Foreign Currency Risk

WSI is invested in an external investment pool managed by the SIB. A table detailing WSI's exposure to foreign currency through their share of the investment pool is reported below.

Foreign Currencies (in thousands)	Short Term	Debt	Equity	Total
Australian dollar	\$4	<b>\$</b> -	\$ 4,261	\$ 4,265
Brazilian real	12	· -	139	151
British pound sterling	87	-	21,612	21,699
Canadian dollar	13	-	1,908	1,921
Chilean peso	1	-	-	1
Chinese yuan renminbi	1	-	-	1
Columbian peso	-	-	-	-
Czech koruna	-	-	-	-
Israeli shekel	4	-	829	833
Danish krone	-	-	2,557	2,557
Euro	(827)	900	33,253	33,326
Hong Kong dollar	72	-	6,557	6,629
Hungarian forint	8	-	-	8
Iceland krona	-	-	-	-
Indian rupee	-	-	-	-
Indonesian Rupiah	-	-	-	-
Japanese yen	236	110	25,119	25,465
Malaysian Ringgit	-	-	-	-
Mexican peso	9	-	-	9
New Zealand dollar	17	-	216	233
Norwegian krone	57	-	2,070	2,127
Peruvian Nuevo sol	(7)	-	-	(7)
Philippine peso	-	-	-	-
Polish zloty	-	-	-	-
Russian ruble	-	-	-	-
Singapore dollar	1	-	1,164	1,165
South African rand	(41)	-	218	177
South Korean won	-	-	83	83
Swedish krona	3	-	3,633	3,636
Swiss franc	12	-	9,880	9,892
Thai baht	-	-	-	-
Turkish lira	-	-	-	-
International commingled funds				
(various currencies)			31,232	31,232
Total securities subject to foreign currency risk	\$ (338)	\$ 1,010	\$ 144,731	\$ 145,403

# NOTE 4 – SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

WSI extends short-term credit to its customers, most of whom are located within the state of North Dakota.

# NOTE 5 – CAPITAL ASSETS

A statement of changes in capital assets for the year ended June 30, 2015 is as follows:

	Balance July 1, 2014		Additions		]	Deletions		Balance e 30, 2015
Capital assets, not being depreciated Land	\$	901,974	\$	-	\$	-	\$	901,974
Total capital assets, not being								
depreciated	\$	901,974	\$	-	\$	-	\$	901,974
Capital assets, being depreciated								
Building	\$	11,474,168	\$	-	\$	-	<b>\$</b> 1	11,474,168
Furniture and equipment		583,771		79,520		(253,752)		409,539
Intangibles								
Software		2,836,354		-		-		2,836,354
Total capital assets, being depreciated		14,894,293		79,520		(253,752)	1	14,720,061
Less accumulated depreciation for								
Building	(2	2,439,125)		(229,483)		-	(	2,668,608)
Furniture and equipment		(506,290)		(41,429)		253,752		(293,967)
Intangibles								
Software		(2,202,163)		(101,490)		-	(	2,303,653)
Accumulated depreciation and amortization		(5,147,578)		(372,402)		253,752	(5,	266,228)
Total capital assets, net	\$	10,648,689	\$	(292,882)	\$	-	<b>\$</b> 1	10,355,807

A statement of changes in capital assets for the year ended June 30, 2014 is as follows:

			Balance July 1, 2013 Additions		Deletions		Balance June 30, 2014	
Capital assets, not being depreciated Land	\$	901,974	\$	-	\$	-	\$	901,974
Total capital assets, not being depreciated	\$	901,974	\$	-	\$		\$	901,974
Capital assets, being depreciated								
Building	\$	11,474,168	\$	-	\$	-	\$	11,474,168
Furniture and equipment Intangibles		883,963		7,050		(307,242)		583,771
Software		2,836,354		-		-		2,836,354
Total capital assets, being depreciated Less accumulated depreciation for	\$	15,194,485	\$	7,050	\$	(307,242)	\$	14,894,293
Building		(2,209,641)	(2	29,483)		-		(2,439,124)
Furniture and equipment Intangibles		(784,324)		28,759)		306,792		(506,291)
Software		(1,457,213)	(7	44,950)		-		(2,202,163)
Accumulated depreciation and amortization		(4,451,178)	`	03,192)		306,792		(5,147,578)
Total capital assets, net	\$	11,645,281	\$ (9	96,142)	\$	(450)	\$	10,648,689
(continued on most made)								24

(continued on next page)

## NOTE 6 - DUE FROM (TO) OTHER STATE AGENCIES

The following is a detail of amounts due to and from other State of North Dakota agencies at June 30, 2015 and 2014:

DUE TO	2015	2014
Central Services / Office Management & Budget	\$ 8,478	\$ 8,058
Dept. of Transportation	11,425	13,355
Information Technology	177,749	142,991
Office of Administrative Hearing	3,053	445
Office of the Attorney General	1,899	807
University System	 -	 15
Total	\$ 202,604	\$ 165,671
DUE FROM	2015	2014
Surplus Property	\$ 13	\$ -
Total	\$ 13	\$ 

## NOTE 7 – UNPAID LOSS AND LOSS ADJUSTMENT EXPENSES (LAE)

An independent actuarial review of WSI's liability for unpaid loss and loss adjustment expenses was conducted for the years ended June 30, 2015 and 2014. The actuarial computations for unpaid loss and LAE include a 5% discount to report this liability at its estimated present value.

For the year ended June 30, 2015 and 2014, the actuary presented an estimate in the form of a range to emphasize the uncertainty which is typical for a "long-tailed" liability insurer such as workers' compensation. Amounts stated are net of reinsurance. Ranges are displayed in thousands.

FY 2015	Expected						
	Low		Value		High		
Full value basis, undiscounted Present value basis, discounted at 5%	\$	1,630,595 985,267	\$	1,824,275 1,096,674	\$	1,960,103 1,182,176	

WSI recorded the actuary's estimate for unpaid loss and LAE of \$1,096,674,000.

FY 2014		Low	Expected Value		High	
Full value basis, undiscounted Present value basis, discounted at 5%	\$	1,628,784 983,427	\$	1,743,005 1,052,806	\$	1,875,368 1,134,738

WSI recorded the actuary's estimate for unpaid loss and LAE of \$1,052,806,000.

WSI establishes a liability for both reported and incurred but not reported (IBNR) losses, which includes estimates of both future payments of losses and the related loss adjustment expenses, both allocated and unallocated. A reconciliation of the changes in unpaid loss and LAE during the past two years is shown as follows:

	(In Thousands)				
		2015		2014	
Beginning balance	\$	1,052,806	\$	958,709	
Incurred losses and loss adjustment expenses (LAE)					
Provision for current fiscal year		314,612		337,537	
Change in provision for prior fiscal years		(39,387)		(2,546)	
Total incurred losses and loss adjustment expenses		275,225		334,992	
Payments attributable to					
Current fiscal year		(60,697)		(64,846)	
Prior fiscal years		(133,258)		(130,675)	
Total paid		(193,955)		(195,521)	
Change in provision for liability discount		(37,402)		(45,373)	
Ending balance	\$	1,096,674	\$	1,052,806	

# NOTE 8 – ALL STATES COVERAGE

WSI is the sole provider of workers' compensation coverage in North Dakota and insures employers for work related injuries. A North Dakota employer that operates outside of the state may be at risk for claims filed in another jurisdiction. As a solution, in September 2004, WSI contracted with the Accident Fund of America to provide "temporary and incidental" coverage for North Dakota employers who operate outside the state on an incidental basis. Effective July 1, 2010, the program was expanded to include all North Dakota policyholders at no charge to the individual policyholder.

# **NOTE 9 – OPERATING LEASES**

WSI has entered into various operating leases for office space and equipment. Leases contain a clause allowing for termination with a 90-120 day notice and a clause stating that renewal is dependent on appropriation funding by the State Legislature. Expenditures for operating leases were \$277,192 for fiscal year 2015 and \$244,840 for fiscal year 2014.

The following is a schedule of future minimum lease payments required under the operating leases. Any future renewal options that are available are not included in the totals below.

Year Ending June 30,	
2016	\$ 293,867
2017	249,846
2018	21,631
2019	5,408
	\$ 570,752

# **NOTE 10 – LONG-TERM LIABILITIES**

#### Compensated Absences Payable

WSI employees can earn annual leave at a variable rate based on years of service. The amount of annual leave earned ranges between 1 and 2 days per month and accrued annual leave cannot exceed 30 days as of April 30<sup>th</sup> of each year. WSI employees earn sick leave at the rate of one working day per month of employment without limitation on the amount that can be accumulated. At 10 years of continuous service, the State is liable for 10 percent of the employee's accumulated unused sick leave.

The reported liabilities for compensated absences were \$1,444,017 and \$1,435,806 on June 30, 2015, and June 30, 2014 respectively. This balance includes the employer's share of FICA taxes.

	FY 2015 Beginning Balance	Additions	Reductions	FY 2015 Ending Balance	Amount Due Within One Year
Other long-term liabilities Compensated absences	\$ 1,435,806	\$ 1,192,209	\$ 1,183,998	\$1,444,017	\$ 1,241,855
	FY 2014 Beginning Balance	Additions	Reductions	FY 2014 Ending Balance	Amount Due Within One Year
Other long-term liabilities Compensated absences	\$ 1,322,872	\$ 1,176,650	\$ 1,063,717	\$1,435,806	\$ 1,234,793

WSI's employee turnover rate for fiscal year 2015 and 2014 were 9.3% and 7.2%, respectively.

#### NOTE 11 – PENSION PLANS

WSI participates in the North Dakota Public Employees Retirement System (PERS) administered by the State of North Dakota. PERS is an agency of the State of North Dakota financial reporting entity and is included in the State of North Dakota's Comprehensive Annual Financial Report. The following is a brief description of the plans, for general information only. Participants should refer to NDCC Chapter 54-52 for more complete information.

## Defined Benefit Pension Plan

PERS is a cost-sharing multiple-employer defined benefit pension plan covering most classified employees of WSI. The plan provides pension, disability and death benefits. The cost to administer the plan is financed through the contributions and investment earnings of the plan. Responsibility for administration of the NDPERS defined benefit pension plan is assigned to a Board comprised of seven members. The Board consists of a Chairman, who is appointed by the Governor, one member appointed by the Attorney General; one member appointed by the State Health Officer; three members elected by the active membership of the NDPERS system; and one member elected by the retired public employees.

Benefit and contribution provisions are administered in accordance with chapter 54-52 of the NDCC. The System has no provisions or policies with respect to automatic and ad hoc post-retirement benefit increases. Members of the main system are entitled to unreduced monthly pension benefits beginning when the sum of age and years of credited service equal or exceed 85 (Rule of 85), or at normal retirement age (65). The annual pension benefit is equal to 2.00% of their average monthly salary, using the highest 36 months out of the last 180 months of service, for each year of service. The Plan permits early retirement at ages 55-64 with three or more years of service.

Members may elect to receive the pension benefits in the form of a single life, joint and survivor, term-certain annuity, or partial lump sum with ongoing annuity. Members may elect to receive the value of their accumulated contributions, plus interest, as a lump sum distribution upon retirement or termination, or they may elect to receive their benefits in the form of an annuity. For each member electing an annuity, total payment will not be less than the member's accumulated contributions plus interest.

# Death and Disability Benefits

Benefit and contribution provisions are administered in accordance with chapter 54-52 of the NDCC. If an active member dies with less than three years of service, a death benefit equal to the value of the member's accumulated contributions, plus interest, is paid to the member's beneficiary. If the member has earned more than three years of credited service, the surviving spouse will be entitled to a single payment refund, life-time monthly payment in an amount equal to 50% of the member's accrued normal retirement benefit, or monthly payments in an amount equal to the member's accrued 100% Joint and Survivor retirement benefit if the member had reached normal retirement age prior to date of death. If the surviving spouse dies before the member's accumulated pension benefits are paid, the balance will be payable to the surviving spouse's beneficiary.

This state statute requires contributions be made to the plan by either the employee or the employer under a *"salary reduction"* agreement. WSI has implemented a salary reduction agreement and is currently contributing the employees' shares. The required contributions are determined using an entry age normal actuarial funding method. The North Dakota Retirement Board was created by the State Legislature and is the governing authority of PERS. WSI's required and actual contributions to PERS defined benefit pension plan for fiscal years ending June 30, 2015, 2014, and 2013, totaled \$619,152, \$536,103, and \$391,239, respectively.

Eligible members, who become totally disabled after a minimum of 180 days of service, receive monthly disability benefits equal to 25% of their final average salary with a minimum benefit of \$100. To qualify under this section, the member has to become disabled during the period of eligible employment and apply for benefits within one year of termination. The definition for disabled is set by the System in the North Dakota Administrative Code.

## Refunds of Member Contributions

Upon termination, if a member is not vested (is not 65 or does not have three years of service credited for the NDPERS) they will receive the accumulated member contributions plus interest, or may elect to receive this amount at a later date. If a member has vested, they have the option of applying for a refund or can remain as a terminated vested participant. If a member terminated and withdrew their accumulated member contributions and is subsequently reemployed, they have the option of repurchasing their previous service.

## Member and Employer Contributions

Member and employer contributions paid to NDPERS are set by statute and are established as a percent of covered compensation. Member contribution rates are 7% and employer contribution rates are 7.12% of covered compensation.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2015, WSI reported a liability of \$5,953,413 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. WSI's proportion of the net pension liability was based on WSI's share of covered payroll in the pension plan relative to the covered payroll of all participating NDPERS Main System employers. At June 30, 2014, WSI's proportion was 0.937957 percent.

For the year ended June 30, 2015, WSI recognized pension expense of \$619,152. At June 30, 2015, WSI reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources		Deferred Inflows of Resources	
Difference between expected and actual experiences	\$	203,436	\$	-
Change is assumptions		-		-
Net differences between projected and actual earnings on pension plan investments Changes in proportion and differences between employer contributions and proportionate share of contributions		-	\$	(1,174,902
Employer contributions subsequent to the measurement date		610 152		
Total	\$	619,152 822,588	\$	(1,174,902)
	Ψ	022,000	Ψ	(1,17,1,202)

\$619,152 reported as deferred outflows of resources related to pensions resulting from Employer contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2016.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30:	
2016	\$ (250,071)
2017	(250,071)
2018	(250,071)
2019	(250,071)
2020	28,818

#### Actuarial assumptions

The total North Dakota PERS pension liability in the July 1, 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation Salary increase (Payroll Growth)	3.50% 3.85% per annum for four years,
	then 4.50% per annum
Investment Rate of Return	8.00%, net of investment expenses
Cost of Living Adjustment	None

For active members, inactive members and healthy retirees, mortality rates were based on the RP-2000 Combined Healthy Mortality Table with ages set back three years. For disabled retirees, mortality rates were based on the RP-2000 Disabled Retiree Mortality Table with ages set back one year for males (not set back for females).

The actuarial assumptions used were based on the results of an actuarial experience study completed in 2010. They are the same as the assumptions used in the July 1, 2014, funding actuarial valuation for NDPERS.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and projected arithmetic real rates of return, after deducting inflation, but before investment expenses, used in the derivation of the long-term expected investment rate of return assumptions for each major asset class are summarized in the following table:

	Target	Long-Term Expected Real
Asset Class	Allocation	Rate of Return
Global Equity	57%	7.5%
Global Fixed Income	22%	1.4%
Global Real Assets	20%	5.4%
Cash Equivalents	1%	0.0%

#### Discount rate

The discount rate used to measure the total pension liability was 8 percent as of June 30, 2014. The projection of cash flows used to determine the discount rate assumes that member and employer contributions will be made at rates equal to those based on the July 1, 2014, Actuarial Valuation Report. For this purpose, only employer contributions that are intended to fund benefits of current plan members and their beneficiaries are included. Projected employer contributions that are intended to fund benefits of future plan members, are not included. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments for current plan members as of June 30, 2014. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability as of June 30, 2014.

Sensitivity of the Employer's proportionate share of the net pension liability to changes in the discount rate

The following presents WSI's proportionate share of the net pension liability calculated using the discount rate of 8 percent, as well as what the WSI's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (7 percent) or 1-percentage-point higher (9 percent) than the current rate:

	1% Decrease	Current Discount	1% Increase
	(7%)	Rate (8%)	(9%)
Employers' net pension liability	\$ 9,181,922	\$ 5,953,413	\$ 3,253,935

## Pension plan fiduciary net position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NDPERS financial report. This report may be obtained by writing to: North Dakota Public Employees Retirement System; 400 East Broadway, Suite 505; PO Box 1657, Bismarck, ND 58502-1657.

## Defined Contribution Retirement Plan

The North Dakota Defined Contribution Retirement Plan (Plan) is a defined contribution plan administered by the North Dakota Public Employees Retirement System Board. The Plan was established on January 1, 2000, and is administered in accordance with Chapter 54-52.6 of the NDCC. The Plan covers state employees who are in positions not classified by the State of North Dakota Human Resource Management Division. Employees of the judicial branch or the Board of Higher Education and State Institutions under the jurisdiction of the Board of Higher Education are not eligible to participate in the Plan.

Member contributions to the Plan are vested immediately and employer contributions to the Plan made on behalf of the member are 100% vested after four years of service. Contribution rates for the Plan are set by statute. In January 2013, member contributions were established at 6% and employer contribution were established at 6.12%. Employees are contributing 2% and WSI is paying the remaining portion of the member contribution. In January 2014, both the member and employer contributions increased by 1% to 7% and 7.12% respectively. At this time, employees contribute 3% with WSI paying the remainder of the member contribution.

Contributions made to the Plan, by the members and WSI, for fiscal years ending June 30, 2015, 2014, and 2013, totaled \$851,022, \$807,107, and \$683,987, respectively.

# **NOTE 12 – POSTRETIREMENT BENEFITS**

Former WSI employees receiving retirement benefits under the Retirement Plan are eligible to participate in the Retiree Health Benefits Fund, a cost-sharing multiple-employer plan, as administered by the Public Employees Retirement Board. During each month of employment, WSI contributes a percentage based upon each employee's salary into the Retiree Health Benefits Fund.

Total contributions for the fiscal years ending June 30, 2015, 2014, and 2013 were \$167,842, \$162,372, and \$152,762, respectively. The 61<sup>st</sup> Legislative Assembly increased the contribution percentage from 1.00% to 1.14%, effective August 1, 2009.

## NOTE 13 – EMPLOYEE DEFERRED COMPENSATION PLAN

Employees of WSI may participate in an employee deferred compensation plan in accordance with Internal Revenue Service Code Section 457. The plan allows participating employees to defer a portion of their salary until future years. The deferred compensation is not available to the participants until termination, retirement, death, or unforeseeable emergency. The plan is administered by the State of North Dakota Retirement Board. All compensation deferred under the plans, all property and rights purchased with those amounts, and all income attributable to those amounts, property or rights are held in trust for the exclusive use of the employee or their beneficiary. Since the investments are not held by WSI, the investments and the related obligation to employees is not included in WSI's statement of net position.

# NOTE 14 – RISK MANAGEMENT

WSI is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The following are funds/pools established by the State for risk management issues.

WSI is insured by the State Fire & Tornado Fund as well as the State Bonding Fund. WSI pays an annual premium to the Fire & Tornado Fund for 90% of the replacement cost on its personal property. Replacement cost is estimated on the office building and all furniture and equipment in consultation with the Fire & Tornado Fund.

The State Bonding Fund currently provides WSI with blanket fidelity bond coverage in the amount of \$2,000,000 for its employees. The State Bonding Fund does not currently charge any premium for this coverage.

WSI is insured through the OMB Risk Management Division for workers compensation insurance as well as tort liability. WSI pays an annual premium to the OMB Risk Management Division for both of these exposures. The Risk Management Division manages all workers compensation claims for all state agencies.

## **NOTE 15 – REINSURANCE**

Working with an intermediary, Guy Carpenter, WSI re-entered the reinsurance market with catastrophic coverage effective January 1, 2010, offering protection for losses occurring during the 2010 calendar year that exceed the first layer of reinsurance at \$5 million as well as the second \$10 million dollar layer.

In 2011, WSI renewed its contract with the reinsurance intermediary, Guy Carpenter, and purchased three layers of catastrophic coverage for losses occurring during calendar year 2011. The first layer protects against claims that exceed \$3 million dollars; the second layer for claims that exceed \$5 million and the third layer for claims which exceed the \$10 million.

In 2012, WSI continued its reinsurance coverage adding one additional layer to protect against claims that exceed \$20 million. WSI deems this protection essential due to the types of industries which continue to enter and expand within the state. WSI has continued this same coverage in fiscal year 2015, 2014 and 2013. Terms, limits, and pricing are re-evaluated annually.

## NOTE 16 - RESTATEMENT OF NET POSITION

As of July 1, 2014, WSI adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*.

This implementation required the addition of four new accounts; Pension Expense, Pension Liability, Deferred Outflows and Deferred Inflows to the fiscal year 2015 financials. The additional disclosures required by these standards are included in Note 11.

Net Position – June 30, 2014, as previously reported	\$ 439,127,853
Restatement due to implementation of GASB 68, effect on net position	(6,416,184)
Net Position – July 01, 2014, as restated	\$ 432,711,669

\*\* In accordance with GASB Statement No. 68, the 2014 financial statements were not restated as the appropriate actuarial valuations for the prior periods were not available.

## NOTE 17 – SIGNIFICANT LEGISLATIVE CHANGES

Fiscal year 2015 was a legislative year and new legislation was enacted. The following list indicates significant legislative changes for WSI that were enacted by the 2015 Legislative Assembly.

- HB 1102 provides several administrative changes, including an expanded definition of child as it relates to opportunities for scholarships and student loans.
- HB 1103 increases penalties for uninsured employers.
- HB 1159 allows Health Care Providers to give WSI broader medical information and opinions.
- SB 2060 provides additional authority to WSI when dealing with long term opiate therapy.

## NOTE 18 - RELATED PARTIES

As stated in Note 1 of these financial statements, WSI is an agency of the state of North Dakota; as such, the other state agencies and political subdivisions are related parties.

#### **NOTE 19 – TENANT LEASES**

WSI leases six suites to five tenants in their main office building at 1600 East Century Avenue, Bismarck, ND. The Department of Human Services has two suites, one for Child Support and one for Provider Audit. These tenants, identified below, began leasing space at WSI's Century Center on July 1, 2003. All tenants had an increase in their lease rates on July 1, 2007, July 1, 2011, and again on July 1, 2015.

All tenants have renewed their leases with a term of July 1, 2015 through June 30, 2017 as provided below:

	Monthly Rent		Annual Rent	
ND Council on the Arts	\$	1,764	\$	21,171
ND Department of Commerce		21,083		252,993
ND Human Services Child Support		10,392		124,701
ND Human Services Provider Audit		2,107		25,280
ND OMB Risk Management		2,057		24,690
ND Parks & Recreation		7,551		90,611
Total	\$	44,954	\$	539,446

#### NOTE 20 - FINANCIAL RESERVES AND SURPLUS

NDCC 65-04-02 requires WSI to maintain adequate financial reserves plus surplus of at least 120% to a maximum of 140% of the actuarial established discounted reserve. Should WSI's available surplus be outside of these levels, statute allows WSI two years to come into compliance. However, statute restricts WSI from granting a dividend credit of greater than 50% of the prior year's premium.

The 2009 Legislative Assembly modified this statute via 2009 HB1035. The legislation defined "available surplus" as net position excluding funds designated or obligated to specific programs or projects pursuant to a directive or specific approval by the legislative assembly. This legislation also set parameters on when a dividend declaration should and should not be considered.

WSI's available surplus of \$427.1 million plus discounted reserves on June 30, 2015 equals 138.9% of the actuarial discounted reserve estimate of \$1.1 billion. This compares to the available surplus of \$412.4 million plus discounted reserves on June 30, 2014, which equals 139.2% of the actuarial discounted reserve estimate of \$1.1 billion. The available surplus of \$324.1 million plus discounted reserve liabilities on June 30, 2013, equaled 133.8% of the actuarial discounted reserve of \$9.6 million. WSI granted a 30%, 39% and 50% dividend credit in fiscal year 2015, 2014 and 2013, respectively.

In fiscal year 2013, the WSI Board of Directors allocated an additional \$15 for Safety & Education Grants. This was inadvertently booked as \$10 million and was depicted as \$10.8 and \$6.9 million in fiscal year 2014 and 2013, respectively. While the correction of \$5 million is not considered material as it doesn't relate to actual expenditures, it did reduce the ratio of available fund surplus to actuarially discounted reserves by less than half of a percent each year.

	Actual June 2013	Actual June 2014	Actual June 2015		
Estimated Discounted Financial Reserves	\$ 958,709,000	\$ 1,052,806,000	\$	1,096,674,000	
NET POSITION or "SURPLUS"	\$ 354,758,275	\$ 439,127,853	\$	454,782,551	
2009 HB 1035 Allowable Deductions from Net Assets (Surplus)					
Safety & Education Grants	15,824,046	11,885,767		12,881,858	
Revolving School Loan Fund	14,821,186	14,806,047		14,797,047	
Total Exclusions from Net Position(Surplus)	 30,645,232	26,691,814		27,678,905	
Available Fund Surplus	\$ 324,113,043	\$ 412,436,039	\$	427,103,646	
	33.8%	39.2%		38.9%	

## **Ratio of Available Surplus to Discounted Reserves**

## NOTE 21 - CONTINUING APPROPRIATIONS

The following information discloses WSI's continuing appropriation authority of funding from the workers' compensation fund. WSI does not receive any general fund dollars.

NDCC 54-06-29 Collection Agency Fees - WSI maintains an internal collections unit to manage its premium receivable. From time to time, after all collection efforts have been exhausted, account balances may be written off as uncollectible. Some of these account balances may be turned over to external collection agencies. This continuing appropriation is addressed in OMB Fiscal and Administrative Policy 212. The dollars reported are the fees paid to collection agencies for amounts recovered.

NDCC 65-01-13 Information Fund - This fund was established to recapture costs of providing publications and statistical information to private citizens, businesses, associations, corporations and limited liability companies. Direct costs of operating this fund are expensed as incurred, such as publication printing costs and file storage and retrieval fees. Indirect costs, such as employee wages, are not specifically allocated to this fund. Fees collected for publications and other information requests are deposited into this fund.

NDCC 65-02-05.1 Building Operations – Workforce Safety & Insurance manages the day-to-day operations and maintenance of the building, such as utilities, janitorial service and grounds keeping.

NDCC 65-02-06.1 Allocated Loss Adjustment Expenses – WSI's allocated loss adjustment expenses are charged directly to specific claims and authorized as a continuing appropriation, just like indemnity and medical benefits for injured workers. These expenses include legal fees, and cost containment expenses for return to work case management, fraud investigation services, and the costs of other services required as part of the claims adjudication process.

NDCC 65-02-06.2 Litigation Expense – The 2009 Legislative Assembly authorized a continuing appropriation for expenses associated with litigating employer-related issues and for payment of organization expenses associated with litigating medical provider related issues as identified under sections 65-02-23 and 65-02-20.

NDCC 65-02-13.1 Other States Coverage – An amount necessary to allow the organization to establish a program of reinsurance and a program of extraterritorial coverage and other states' insurance is to be appropriated out of the Workforce Safety & Insurance Fund, as a continuing appropriation. The organization may execute a contract for reinsurance and a contract for extraterritorial coverage and other states' insurance binding on the organization and the contracting party.

NDCC 65-02-23 Insurance Fraud – This statute authorizes a continuing appropriation for "costs associated with identifying, preventing and investigating employer and provider fraud." Injured worker fraud expenses are charged directly to the claim as allocated loss adjustment expenses. WSI's special investigations unit (SIU) works to investigate and prevent insurance fraud by employers, medical providers and injured workers.

NDCC 65-02-30 Performance Evaluation – This statute requires a performance evaluation be conducted on WSI operations every other biennium through the coordination of the State Auditor's Office. Funding is provided through a continuing appropriation.

NDCC 65-03-04 Safety Programs – This statute provides a continuing appropriation for promoting safety through education, training, consultation, grants and other incentives. WSI's loss control employees and their related administrative expenses are not included as part of this continuing appropriation.

NDCC 65-05.1-08 Educational Revolving Loan Fund – The 2005 Legislative Assembly established a revolving loan fund to provide low-interest loans to individuals that have suffered compensable work injuries. The loans must be used to pursue an education at an accredited institution of higher education or an institution of technical education. The loan program is administered by the Bank of North Dakota. In June 2005, WSI's board of directors earmarked \$15 million for the educational revolving loan fund. WSI began marketing the loan program in August 2005.

NDCC 65-05-36 Preferred Worker Program – WSI established a program for injured workers who, while employable, are unable to return to the employer at the time of their injury. The preferred worker program offers benefits to North Dakota employers for hiring people under this program. This continuing appropriation funds any employment-related expenses such as equipment purchases and work-site modifications for the preferred worker.

NDCC 65-02-13.1 Reinsurance – This statute authorizes the organization to reinsure any risk or any part thereof and may enter into agreements of reinsurance. Costs of reinsurance are to be appropriated from the Workforce Safety and Insurance fund, as a continuing appropriation. The annual financial audit report must report on any contracts executed pursuant to this statute.

## NOTE 22 – CONTINGENCY

#### Tribune & General Motors

WSI is indirectly connected to two class actions involving holdings in investment accounts overseen by the State Investment Board. WSI owned a small percentage of the total affected securities in these actions. WSI's risk of loss in these cases is considered immaterial.

#### AON

WSI is currently engaged in a lawsuit following a dispute with Aon eSolutions, Inc., formerly known as Valley Oak Systems, Inc. This lawsuit relates to a contract entered into in June 2007, whereby Aon agreed to provide software to WSI to replace WSI's existing workers' compensation policy and claims management software systems. After more than five years of work on the project and approximately \$17,000,000 in expenditures to both Aon and others, Aon was unable to deliver the software it promised, causing WSI to terminate its relationship with Aon effective December 31, 2012.

On March 27, 2014, WSI commenced a lawsuit against Aon in Burleigh County District Court, which is currently pending. Aon has asserted a counterclaim against WSI for work Aon asserts it performed under the contract but for which it never received payment. Aon asserts it is owed an amount of at least \$400,000.00. The parties are currently engaged in the discovery process. Trial on this matter is now contemplated for the first part of 2017.

## Valley Med Flight

#### Valley Med Flight v. Terry Dwelle, in his capacity as State Health Officer, and Bryan Klipfel, in his capacity as Executive Director of WSI

Valley Med Flight is an emergency air ambulance service provider in North Dakota. In June 2015, Valley Med Flight commenced an action in United States District Court to declare invalid and to stop the enforcement of 2015 North Dakota House Bill No. 1255, enacted as North Dakota Century Code section 23-27-04.10. This law pertains to air ambulance services in North Dakota and is primarily administered by the North Dakota Department of Health.

Also part of this lawsuit is Valley Med Flight's attempt to declare invalid and to stop the enforcement of WSI's medical fee schedule and laws that pertain to air ambulance services in workers' compensation cases. Valley Med Flight asserts WSI's fee schedule for air ambulance services is preempted by federal law, namely, the Airline Deregulation Act of 1978. The Office of the Attorney General represents WSI's interests in this matter. The state served its response to the lawsuit in June 2015. In August 2015, Valley Med Flight filed a motion asking the court to rule in its favor. The state's response to this motion is due September 30, 2015.

#### Requests for information

This financial report is designed to provide a general overview of WSI's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Director of Finance, Workforce Safety & Insurance, 1600 East Century Avenue, Suite 1, Bismarck, ND 58503.

## **Schedules of Required Supplementary Information**

# Schedule of WSI's Share of Net Pension Liability ND Public Employees Retirement System

Last 10 Fiscal Years\*

	 2015
WSI's portion of NDPERS net pension liability (asset)	0.9379570%
WSI's proportionate share of NDPERS net pension	
liability (asset)	\$ 5,953,414
WSI's covered employee payroll (measurement date as of 06/2014)	\$ 8,087,854
WSI's proportionate share of NDPERS net pension liability (asset) as a percentage of its covered employee payroll	73.61%
	70.0170
NDPERS Plan fiduciary net position as a percentage of the total pension liability	77.70%

\* Amounts presented have a measurement date of the previous fiscal year end.

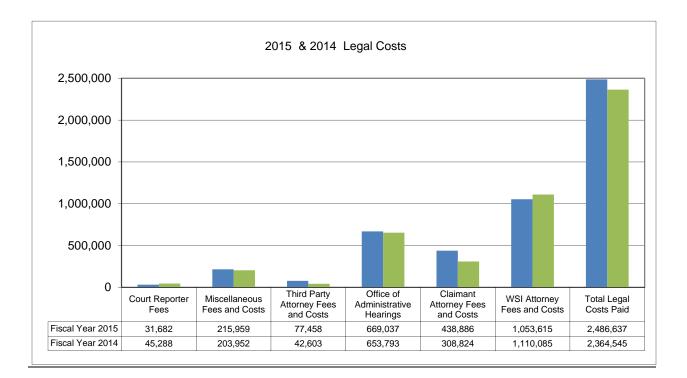
# Schedules of Required Supplementary Information ND Public Employees Retirement System Last 10 Fiscal Years\*\*

	2015		
Statutorily required contribution	\$	619,152	
Contributions in relation to the actuarilly determined contribution		(619,152)	
Contribution deficiency (excess)		-	
Covered employee payroll	\$	8,695,955	
Contributions as a percentage of covered employee payroll		7.12%	

\*\*Complete data for these schedules is not available prior to 2015.

## WORKFORCE SAFETY & INSURANCE SUPPLEMENTARY INFORMATION SCHEDULE OF ATTORNEY FEES AND COSTS JUNE 30, 2015 AND JUNE 30, 2014

Pursuant to Section 65-02-06.1 of the NDCC, the following chart shows the breakdown of allocated loss adjustment expenses (ALAE) for legal fees and costs paid to attorneys representing both the injured workers and WSI, amounts paid for administrative law judges through the Office of Administrative Hearings, court reporter fees, and other miscellaneous legal fees. Legal fees and costs paid in fiscal years 2015 and 2014 were \$2,486,637 and \$2,364,545, respectively. These costs are included as a portion of incurred losses within the "Statements of Revenues, Expenses and Changes in Fund Net Position" of this report.



## WORKFORCE SAFETY & INSURANCE SUPPLEMENTARY INFORMATION LOSS DEVELOPMENT INFORMATION JUNE 30, 2015

The table below illustrates how the Fund's earned revenues and investment income compare to related costs of loss and other expenses assumed by the Fund as of the end of each of the last ten years. The rows of the table are defined as follows: (1) This line shows the total of each fiscal year's earned contribution revenues and investment revenues. (2) This line shows each fiscal year's other operation costs of the Fund including overhead and claims expense not allocable to individual claims, as well as investment expenses. (3) This line shows the Fund's incurred losses and allocated loss adjustment expenses, both paid and accrued, as originally reported at the end of the first year in which the event that triggered coverage under the contract occurred (referred to as policy year). (4) This section of 10 rows shows the cumulative amounts paid at the end of successive years for each policy year. (5) This section of 10 rows shows how each policy years' estimated incurred losses increased or decreased at the end of each successive year. This annual re-estimation is the result of new information received regarding unknown claims, re-evaluation of existing information on known claims, as well as the emergence of new claims not previously known. (6) This line compares the latest re-estimated incurred losses amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than the original. As data for individual policy years. The columns of the table show data for successive years. All data is shown in thousands.

		2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
1.	Net earned required contribution										
	and investment revenues	\$ 148,161 \$	220,949 \$	165,637 \$	48,033	\$ 288,949	\$ 357,172	\$ 340,730	\$ 442,995 \$	502,371 \$	407,949
2.	Unallocated expenses	33,023	40,011	40,662	30,944	32,709	29,997	33,321	51,881	40,617	41,275
3.	Estimated incurred claims and										
	expense, end of policy year	105,264	120,109	131,380	168,964	160,265	191,795	230,158	299,882	337,537	314,612
4.	Paid (cumulative) as of										
	End of policy year	20,511	20,982	26,584	32,054	30,861	38,596	44,224	52,886	64,846	60,697
	One year later	34,796	37,151	46,708	54,795	52,410	65,249	86,783	99,078	111,166	
	Two years later	41,392	43,292	53,511	63,358	59,515	76,420	102,133	117,108		
	Three years later	45,829	47,083	57,571	69,606	65,216	84,638	110,896			
	Four years later	49,386	50,343	60,452	74,643	69,289	90,072				
	Five years later	52,689	52,435	63,168	79,073	73,010					
	Six years later	55,187	54,678	65,611	82,500						
	Seven years later	57,584	56,699	67,694							
	Eight years later	59,444	58,374								
	Nine years later	60,993									
5.	Reestimated incurred claims and										
	expense										
	End of policy year	105,264	120,109	131,380	168,964	160,265	191,795	230,158	299,882	337,537	314,612
	One year later	112,278	119,100	140,328	157,106	151,411	192,257	257,806	293,069	321,494	
	Two years later	113,408	120,358	132,931	153,098	147,853	193,114	243,814	287,797		
	Three years later	116,475	110,135	128,652	149,683	146,418	187,355	240,505			
	Four years later	109,622	107,711	126,087	148,228	142,001	184,329				
	Five years later	110,026	105,446	123,301	147,800	138,874					
	Six years later	108,713	103,787	120,429	150,100						
	Seven years later	108,239	101,810	119,692							
	Eight years later	104,290	100,570								
	Nine years later	104,292									
6.	Change in estimated incurred claims										
	and expense from end of policy year	\$ (972) \$	(19,539) \$	(11,688) \$	(18,864)	\$ (21,391)	\$ (7,466)	\$ 10,347	\$ (12,085) \$	(16,043) \$	-



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#### Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Workforce Safety & Insurance Bismarck, North Dakota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities, of Workforce Safety & Insurance, a department of the State of North Dakota, as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements, which collectively comprise Workforce Safety & Insurance's basic financial statements, and have issued our report thereon dated October 15, 2015.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Workforce Safety & Insurance's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Workforce Safety & Insurance's internal control. Accordingly, we do not express an opinion on the effectiveness of Workforce Safety & Safety & Insurance's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not yet been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Workforce Safety & Insurance's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Ide Bailly LLP

Fargo, North Dakota October 15, 2015



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#### Workforce Safety & Insurance Independent Auditor's Specific Comments Requested by the North Dakota Legislative Audit and Fiscal Review Committee Year Ended June 30, 2015

Board of Directors Workforce Safety & Insurance Bismarck, North Dakota

The Legislative Audit and Fiscal Review Committee require that certain items be addressed by independent certified public accountants performing audits of State agencies. The items and our responses regarding the June 30, 2015 audit of the Authority are as follows:

## Audit Report Communications:

1. What type of opinion was issued on the financial statements?

Unmodified.

2. Was there compliance with statutes, laws, rules and regulations under which the Authority was created and is functioning?

Yes.

3. Was internal control adequate and functioning effectively?

Yes.

4. Were there any indications of lack of efficiency in financial operations and management of the Authority?

No.

5. Was action taken on prior audit findings and recommendations?

Yes.

6. Was a management letter issued? If so, provide a summary below, including any recommendations and the management responses.

No.

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## Audit Committee Communications:

1. Identify any significant changes in accounting policies, any management conflicts of interest, any contingent liabilities, or any significant unusual transactions.

Workforce Safety and Insurance changed accounting policies related to accounting for pensions to adopt the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*. Accordingly, the accounting change has been retrospectively applied to the financial statements beginning July 1, 2014.

# 2. Identify any significant accounting estimates, the process used by management to formulate the accounting estimates, and the basis for the auditor's conclusions regarding the reasonableness of those estimates.

One of the most sensitive estimates is the liability for unpaid losses and loss adjustment expenses (LAE). The liability for unpaid losses and LAE is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computation also includes a 5% discount to report this liability as its estimated present value. We, as auditors of WSI, have a third party actuary review the estimate as provided by WSI's actuary to ensure the estimate is reasonable.

Management's estimate of the net pension liability is based on an actuary's calculation in accordance with the employment contracts. We evaluated the key factors and assumptions used to develop the net pension liability in determining that it is reasonable in relation to the financial statements taken as a whole.

Another significant estimate to the financial statements is the dividend expense and related liability. The dividend expense and liability is calculated using the policyholder's prior year premium less any safety discounts awarded. This premium is an estimate based upon the previous year's actual payroll, and is subject to change once the current year's actual payroll is known. As that becomes known, and the premiums are adjusted, so too will the dividend liability and expense be adjusted. We have reviewed the assumptions and calculation used in determining the estimate to ensure the estimate is reasonable.

#### 3. Identify any significant audit adjustments.

None.

4. Identify any disagreements with management, whether or not resolved to the auditor's satisfaction, relating to a financial accounting, reporting, or auditing matter that could be significant to the financial statements.

None.

#### 5. Identify any serious difficulties encountered in performing the audit.

None.

6. Identify any major issues discussed with management prior to retention.

None.

7. Identify any management consultations with other accountants about auditing and accounting matters.

None.

8. Identify any high-risk technology systems critical to operations based on the auditor's overall assessment of the importance of the system to the agency and its mission, or whether any exceptions identified in the six report questions to be addressed by auditors are directly related to the operations of an information technology system.

The Claims Management System (CMS) and Policy Holder Services (PICS) have been identified as the most high-risk systems at Workforce Safety Insurance. There were no exceptions identified that were directly related to this application.

This report is intended solely for the information and use of the Board of Directors, Legislative Audit and Fiscal Review Committee, and management, and is not intended to be and should not be used by anyone other than these specified parties

Ide Bailly LLP

Fargo, North Dakota October 15, 2015



CPAs & BUSINESS ADVISORS

To the Audit Committee Workforce Safety & Insurance Bismarck, North Dakota

We have audited the financial statements of the business-type activities of Workforce Safety & Insurance for the years ended June 30, 2015 and 2014. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated June 1, 2015. Professional standards also require that we communicate to you the following information related to our audit.

## **Significant Audit Findings**

#### **Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Workforce Safety & Insurance are described in Note 1 to the financial statements. As described in Note 1 and 16, Workforce Safety & Insurance changed accounting policies related to accounting for pensions to adopt the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*. Accordingly, the accounting change has been retrospectively applied to the financial statements beginning July 1, 2014. We noted no transactions entered into by Workforce Safety & Insurance during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting financial statements were:

One of the most sensitive estimates is the liability for unpaid losses and loss adjustment expenses (LAE). The liability for unpaid losses and LAE is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computation also includes a 5% discount to report this liability at its estimated present value. We, as auditors of WSI, have a third party actuary review the estimate as provided by WSI's actuary to ensure the estimate is reasonable.

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Another significant estimate to the financial statements is the dividend expense and related liability. The dividend expense and liability is calculated using the policyholder's prior year premium less any safety discounts awarded. This premium is an estimate based upon the previous year's actual payroll, and is subject to change once the current year's actual payroll is known. As that becomes known, and the premiums are adjusted, so too will the dividend liability and expense be adjusted. We have reviewed the assumptions and calculation used in determining the estimate to ensure the estimate is reasonable.

Also management's estimate of the net pension liability is based on an actuary's calculation in accordance with the employment contracts. We evaluated the key factors and assumptions used to develop the net pension liability in determining that it is reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

The disclosure of investments, unpaid losses and loss adjustment expenses reserve and net pension liability information in Notes 3, 7 and 11 respectively, to the financial statements. Investment disclosures consisted of fair market value, concentration of credit and custodial risk, interest rate risk and foreign currency risk. Unpaid losses and loss adjustment expenses reserves and net pension liability consist of actuarial estimates of future obligations and the development of prior estimates and the effect on the current financial information.

The financial statement disclosures are neutral, consistent, and clear.

#### **Difficulties Encountered in Performing the Audit**

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### **Corrected and Uncorrected Misstatements**

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. No corrected or uncorrected financial statement adjustments were noted during the course of the audit.

#### **Disagreements with Management**

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### **Management Representations**

We have requested certain representations from management that are included in the management representation letter dated October 15, 2015.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the governmental unit's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### **Other Audit Findings or Issues**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Workforce Safety & Insurance auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### **Other Matters**

We applied certain limited procedures to the Management's Discussion and Analysis, Schedule of Employer's Share of Net Pension Liability and Schedule of Employer's Contributions, which are required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the Loss Development Information and Schedule of Attorney Fees and Costs, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Audit Committee, Legislative Audit and Fiscal Review Committee, management, and other state officials, and is not intended to be, and should not be, used by anyone other than these specified parties.

Ende Bailly LLP

Fargo, North Dakota October 15, 2015