



June 2012

Dear Plan Sponsor,

Since The Hartford's March 21 announcement that it would seek a buyer for the Retirement Plans Group, we have received a tremendous amount of support from our clients and distribution partners. We are very appreciative. As promised, we have continued to make investments in our infrastructure, people and services.

We also have received requests from many of our constituents for additional information about the process and timing of a sale. The desire to know more is understandable, and we thank you for your patience as we navigate this process. As a public company, The Hartford is subject to strict rules regarding how and when we can disclose certain information. We can say, however, that there is great interest in the retirement business.

The next substantive communication regarding a transaction will be after the signing of a deal, when the buyer is announced. In the meantime, The Hartford will identify and negotiate the sale of the business to a buyer, and work to secure the necessary approvals and other conditions to close the transaction.

On behalf of my team, we appreciate your patience as we diligently work through the process. We promise to keep you apprised of any developments, and in the meantime, we are always available to talk with you and/or your employees. Please contact your client service team if you have any questions or concerns.

Sincerely,

Sharon Ritchey
Executive Vice President, Retirement Plans

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